

**REGISTER TODAY**

# IBTTA Transportation Summit of South Africa

**March 11-13, 2012**

Cape Town, South Africa | The Westin, Cape Town

HOSTS:



**South African Association of Road Concessionaires**





## About IBTTA

The International Bridge, Tunnel and Turnpike Association (IBTTA) is the worldwide association for the owners and operators of toll facilities and the businesses that serve tolling. Our mission is to advance toll financed transportation. Each year the association engages thousands of transportation professionals from toll agencies, concessionaires, and allied businesses through educational meetings, knowledge-sharing, and advocacy. Founded in 1932, IBTTA has members in more than 20 countries on six continents.

## ABOUT THE SUMMIT IN SOUTH AFRICA

Where opportunities exist, success can be achieved through committed stakeholders who are passionate about creating world class sustainable infrastructure. IBTTA's Transportation Summit of South Africa will provide you with a platform for delving further into the various models available for the financing and operations of user-financed road infrastructure. In addition, you'll learn about the technological innovations which, together with policy, form the driving force that leads to successful project implementation. Don't miss this incredibly exciting opportunity to join your IBTTA colleagues in the first ever Summit in South Africa!

Register today at [www.ibtta.org/southafrica](http://www.ibtta.org/southafrica) or by completing the registration form on page 10.

### Meeting highlights include:

- Expert presentations focused on toll road concessioning, technology and innovation, policy and investment and finance.
- Detailed presentations on the newly opened Gauteng Open Road Tolling Project (GFIP).
- Pre-conference technical tour of the Gauteng (GFIP) All-Electronic Tolling Project.
- Networking events where you can meet with friends and colleagues and forge new relationships.
- Exhibitors offering product and service solutions to meet your company's business needs.
- A rare opportunity to join your colleagues on a safari adventure for the first IBTTA Summit in Africa.

## ASSOCIATION PARTNERS



### International Road Federation

The International Road Federation (IRF) is a non-governmental, not-for-profit organization with the mission to encourage and promote development and maintenance of better, safer and more sustainable roads and road networks. Working together with its members and associates, the IRF promotes social and economic benefits that flow from well-planned and environmentally sound road transport networks. It helps put in place technological solutions and management practices that provide maximum economic and social returns from national road investments. The IRF has a major role to play in all aspects of road policy and development worldwide. [www.irfnet.org](http://www.irfnet.org)



### ITS South Africa

The mission of ITS South Africa – driving all activities – is to develop and strengthen a sustainable South African ITS industry that supports the achievement of national transportation goals. ITS South Africa has been established as a result of close cooperation between the public and the private sector. This cooperation has been a key factor in the progress made by ITS South Africa. ITS South Africa operates two strategic projects; the ITS Centre of Excellence and the biennial i-Transport Conference and Exhibition. [www.itssa.org](http://www.itssa.org)

## HOSTS & MEETING PLANNING GROUP

### ABOUT OUR HOSTS



Established in 1998 in accordance with the South African National Roads Agency Limited and National Roads Act 1998, SANRAL is an independent, statutory company registered in terms of the Companies Act. The South African government, represented by the Minister of Transport, is SANRAL's sole shareholder and owner. SANRAL's mandate is to develop, maintain and manage South Africa's 14 286-kilometer national road network, 1 073 kilometers of which are tolled and operated by SANRAL (nine toll routes and 17 mainline toll plazas). SANRAL has concessioned a further 1 309 kilometers of the national road network to three separate private toll concession companies. These toll concessions are listed elsewhere on IBTTA's website. SANRAL's total assets comprise over R30 billion, excluding land.



The Bakwena N1N4 toll road includes a 95 Km section of the N1 highway from Pretoria, South Africa to the town of Bela Bela and a 290 Km section of the N4 from Pretoria to the Botswana border. The toll road is a strategic link in the transport corridor across southern Africa, from Walvis Bay on the Atlantic Ocean to Maputo on the Indian Ocean connecting the countries of Namibia, Botswana, South Africa and Mozambique. Bakwena through its concession contract strives to ensure the toll road is engineered, operated and maintained to international standards. It has had a profound impact on the lives of thousands of people, by providing access to development, markets and communities in the region.



The N3 Toll Concession entered into a 30-year Toll Road Concession Contract with the South African National Roads Agency Limited (SANRAL) in November 1999, assuming responsibility for managing the physical asset, 415Km on the N3 highway between

Johannesburg and Durban, the financial asset, the shareholder equity, revenue collected and commercial debt. Our mandate is to Design, Construct, Finance, Operate and Maintain a World Class Highway, supported by a firm commitment from all Stakeholders to strive towards a "Better South Africa for All".



The N4 Toll Route, forms part of the "Maputo Corridor Development Initiative", an Initiative between the governments of South Africa and Mozambique for the stimulation of trade and investment in the region and to provide access to global markets through the Port of Maputo. The N4 toll route runs over a distance of almost 600km between Gauteng (east of Pretoria) and the Port of Maputo in Mozambique. Maputo is the closest port to Johannesburg, the industrial hub of South Africa., Trans African Concessions has a 30 year concession to build operate and maintain the road and ultimately to hand it back to the two states involved, South Africa and Mozambique.

### MEETING PLANNING GROUP



**Chief Meeting Organizer**  
**Thania Dhoogra-Chetty**  
N3 Toll Concession (Pty) Ltd.

Thania Dhoogra-Chetty is the Operations Manager for the N3 Toll Concession (N3TC) in Bedfordview, South Africa. Prior to joining N3TC in 2004, Thania worked in the IT support industry for four years and holds an honors degree in Informatics from the University of Pretoria. Thania is also a graduate of IBTTA's 2011 Leadership Academy.

### Group Members

**Susan Buse**

CDM Smith, Dallas, Texas

**Mario Cecchi**

Parsons Brinckerhoff, Inc., Herndon, Virginia

**Liam Clarke**

Bakwena Platinum Corridor Concessionaire (PTY) LTD

**Arthur Coy**

Trans African Concessions (Pty) Ltd., Midrand, South Africa

**Josef Czako**

Kapsch TrafficCom, Vienna, Austria

**Mara de Bruin**

N3 Toll Concession (Pty) Ltd., Bedfordview, South Africa

**Heidi Harper**

The South African National Roads Agency Ltd., Pretoria, South Africa

**Alan Human**

TOLPLAN (Pty) Ltd., Pretoria, South Africa

**Firmino Inguane**

Trans African Concessions (Pty) Ltd., Maputo, Mocambique

**Ian Liebenberg**

The South African National Roads Agency Ltd., Pretoria, South Africa

**Ronald Ross**

Toll Infrastructure Services, Pretoria, South Africa

**Steven Snider**

Halifax Harbour Bridges, Halifax, Nova Scotia, Canada

**Neil Tolmie**

N3 Toll Concession (Pty) Ltd. (N3TC), Bedfordview, South Africa

**Dan Toohey**

Delcan Corporation, Wilmington, Delaware

**Bennie Van Der Westhuizen**

Trans African Concessions (Pty) Ltd., Midrand, South Africa

**Alexander Van Niekerk**

The South African National Roads Agency Ltd., Pretoria, South Africa

## PRELIMINARY AGENDA

### SATURDAY MARCH 10, 2012

11:00am – 2:00pm

#### PRE-CONFERENCE TECHNICAL TOUR

##### Johannesburg South Africa

##### Gauteng Open Road Tolling Project (GFIP)

Attendees will be picked up at the airport hotel (tbd) or use the Gautrain (Rapid Rail Transit System) to meet at Midrand, close to the Command Center for the GFIP Project. We will then travel on the GFIP road network, visit Dalpark, visit the Center of Command and return to airport and/or Gautrain. Tour will include lunch at SANRAL.

After 4:00pm

#### TRAVEL TO CAPE TOWN FROM JOHANNESBURG

### SUNDAY MARCH 11, 2012

9:00am – Noon

#### EXHIBIT SET UP

11:00am – 5:00pm

#### CAPE WINELANDS TOUR

(see page 7 for details)

4:00pm – 7:30pm

#### REGISTRATION

6:00pm – 7:30pm

#### RECEPTION WITH EXHIBITS

### MONDAY MARCH 12, 2012

6:30am – 9:00am

#### BREAKFAST IN HOTEL RESTAURANT

Included in room rate for The Westin, Cape Town guests

8:30am – 9:00am

#### OPENING REMARKS

##### Patrick Jones

Executive Director and CEO, International Bridge, Tunnel and Turnpike Association, Washington, DC

##### Jordi Graells

Managing Director of Toll Roads, North America, Abertis Infraestructuras S.A., Washington, DC and IBTTA President

##### Nazir Alli

CEO, South African National Roads Agency Ltd., (SANRAL), Johannesburg, South Africa

9:00am – 10:00am

#### KEYNOTE SPEAKER

##### The African Economy and The Impact of Delayed Policy Directives



##### Dr. Azar Jammine

Director and Chief Economist, Econometrix

Dr. Jammine will discuss the African business landscape and address the impact of delayed policy directives. He will also discuss challenges and opportunities in the African economy.

Dr. Azar Jammine is Director and Chief Economist of Econometrix (Pty) Ltd, South Africa's leading independent economic research, consultancy and forecasting company, established in 1982. He has been in his current position since December 1985 and has established a significant profile in South Africa as analyst and commentator on domestic and international economic affairs. In this capacity he has also been invited over the years by several corporations to serve as independent non-executive director.

10:00am – 10:30am

#### REFRESHMENT BREAK WITH EXHIBITS

10:30am – 12:30pm

#### POLICY: CHALLENGES OF ROAD USER CHARGING

##### MODERATOR: Harold Worrall, Ph.D., P.E.

President, Transportation Innovations, Inc., Orlando, Florida

Toll roads are inherently public because transportation is a public good and the methods by which political direction and stakeholder views are provided for are crucial. This session will address how politics and the public interest in general affect the direction of major toll road projects, their pricing and operations.

##### Sibusiso Ndebele

Minister of Transport, Department of Transport for the Republic of South Africa, Johannesburg, South Africa

##### Robin Carlisle

Member of Executive Council (MEC), Western Cape Transport and Public Works, Cape Town, South Africa

##### Clemente Pérez

President, Asociación de Concesionarios de Obras de Infraestructura Pública A.G. (COPSA), Santiago, CHILE

##### Fassi Fehri Otmane

CEO, Autoroutes du Maroc, Rabat, Morocco

12:30pm – 1:30pm

#### LUNCH WITH EXHIBITS

1:30pm – 3:30pm

**TECHNOLOGY AND INNOVATION – PART 1**

This session focuses on how innovative platforms are transformed to user friendly and cost efficient electronic tolling and road user charging schemes. The schemes are based on ORT (Open Road Tolling) operation with no cash payment involved during the trip (AET – All Electronic Tolling). The Gauteng Open Road Tolling Project (GFIP) demonstrates a successful deployment. The presentations include all aspects starting from innovation to standardization, ITS, operations and back office transaction processing, including enforcement and violation processing.

**MODERATOR: Josef Czako**

*Vice President, International Business Development, Kapsch TrafficCom, Vienna, Austria*

**Overview and Standards****Alex Van Niekerk**

*Manager, Toll and Traffic, SANRAL, Pretoria, South Africa*

**Operational Aspects of ORT and National Enforcement****Salahdin Yacoubi**

*CEO, Kapsch TrafficCom, Rynfield, South Africa*

**ITS DBOM Model****Peter Filbey**

*President, ITS South Africa, Chairman, TETI Traffic and CEO, Tollink - South Africa, Johannesburg, South Africa*

**Migrating an Existing ETC System Into a Central System****Ian Symon**

*CEO, PT Operational Services (Pty) Ltd., Pretoria, South Africa*

3:30pm – 4:00pm

**REFRESHMENT BREAK WITH EXHIBITS**

4:00pm – 5:30pm

**TECHNOLOGY AND INNOVATION – PART 2****MODERATOR: Dan Toohey**

*Vice President, Tolling, Delcan Corporation, Wilmington, DE*

This session will continue looking at innovative tolling and transportation technologies. Tolling, ITS and mobile technologies are being developed and deployed at a rapid pace that provide added convenience, greater capabilities, increased safety and cost savings to both the tolling and transportation entities that own and operate the roads and to the public who use these facilities. The presentations will showcase some approaches and technologies that have brought added benefits and efficiencies to the tolling and transportation systems.

**Innovation in Toll Revenue and Optimization Techniques****Christopher Mwalwanda**

*Vice President, Transportation Finance and Technology, CDM Smith, Austin, Texas*

**Katharine Nees, P.E.**

*Division Vice President/NAI Transportation Consultancy, Jacobs Engineering, Dallas, Texas*

**2011-2020 The “Decade of Action” For Road Safety****Paul Vorster**

*Chief Executive, ITS South Africa, Gauteng, South Africa*

**Expansion of GPS Tolling****John Mike**

*Senior Vice President, Revenue Management Systems, TransCore, Inc., Hummelstown, PA*

6:00pm – 10:00pm

**EVENING EVENT: THE GOLD RESTAURANT AT THE GOLD OF AFRICA MUSEUM**

*(See page 7 for details)*

**TUESDAY MARCH 13, 2012**

6:30am – 8:30am

**BREAKFAST IN HOTEL RESTAURANT**

*Included in room rate for The Westin, Cape Town guests*

8:30am – 10:30am

**TOLL ROAD CONCESSIONS: A PUBLIC & PRIVATE VIEW****MODERATOR: Jack Opiola**

*Managing Partner, D’Artagnan Consulting, LLP, Reston, Virginia*

**Tolling in Turkey and the Arab Nations****Zeina Nazer, P.E.**

*Secretary General, ITS Arab, London, United Kingdom*

**Considerations During the Bidding and Operations Phases of a Project****Koos Smit**

*Engineering Executive, South African National Roads Agency (SANRAL), Pretoria, South Africa*

**Neil Tolmie**

*CEO, N3 Concessions, Bedfordview, South Africa*

**Lenders and Equity Investor Perspective on Start Up Concessions****Mike Peo**

*Head: Infrastructure, Energy and Telecommunications, Nedbank, Sandton, South Africa*

**Jurie Swart**

*Head: Infrastructure and Development Impact Funds, Old Mutual Investment Group, S.A., Sandton, South Africa*

**The “Corridor Concept” and How it Affects Towns, Cities and People Along the Route: Maputo Case Study****Arthur Coy**

*CEO, Trans African Concessions (Pty) Ltd., Midrand, South Africa*

## PRELIMINARY AGENDA

10:30am – 11:00am

### REFRESHMENT BREAK WITH EXHIBITS

11:00am – 1:00pm

### INVESTMENT AND PROJECT FINANCING

**MODERATOR: Tom Plaistowe**

*Senior Executive – Infrastructure, Old Mutual Life Assurance Company (SA) Ltd, Cape Town, South Africa*

Although the current financial market conditions present additional risks, there are a number of financial options available in order to take advantage of investment opportunities in Africa. In this session, we will learn about the various investment opportunities, explore financing mechanisms which may help to capitalize on those opportunities and hear the perspective of the rating agencies with regards to investments in South Africa.

#### Investment Opportunities in Africa

**Andrew Johnstone**

*CEO, African Infrastructure Investment Fund, Cape Town, South Africa*

#### To Hedge or Not to Hedge?

**Lionel Kruger**

*Financial Consultant, Quorum Financial Engineering, Midrand, South Africa*

**William Crosse**

*CFO, N3 Toll Concession, Bedfordview, South Africa*

#### Project Refinancing

**Graeme Blewitt**

*CEO, Bakwena, Johannesburg, South Africa*

#### Rating Agency Perspective on South Africa

Speaker: tbd

#### Role of International Funding Agencies in Developing Countries given the current Financial Crisis

Speaker: tbd

1:00pm – 2:00pm

### LUNCH WITH EXHIBITS

2:00pm – 3:00pm

### KEYNOTE SPEAKER



**The Commercial Rationale for Sustainable Development**

**Jonathon Hanks**

*Managing Director and Co-Founder, Incite, Cape Town, South Africa*

For information about Incite, visit [www.incite.co.za](http://www.incite.co.za).

3:00pm – 3:30pm

### CLOSING REMARKS

**Extend your stay and go on a technical tour in Johannesburg or a safari at Jock Safari Lodge**

### WEDNESDAY MORNING – SATURDAY MORNING



#### SAFARI AT THE JOCK SAFARI LODGE

IBTTA is planning a 4-day/3-night safari in Kruger National Park. Attendees will leave Capetown on Wednesday morning, March 14th and fly to CPT/MQP in Kruger. This will be an all-in-one-tour. See page 9 for details.



Photo credit: Bart Cima

## HOTEL & TRAVEL INFORMATION



### THE WESTIN, CAPE TOWN

Convention Square  
Lower Long Street  
Cape Town, 8000 South Africa  
Phone: +(27) 21 412-9999

#### Arrival/Departure

Check-in: 3:00pm  
Check-out: Noon

### Hotel Rates and Reservations

Group Rate: R2178.00 (\$272.90\*) – Single with Breakfast and Internet (Includes 15% Tax)  
R2398.00 (\$300.45\*) – Double with Breakfast and Internet (Includes 15% Tax)

Internet: Included with IBTTA hotel rate

Rate Availability: Association rates shall apply beginning March 7, 2012 and including March 20, 2012, with rooms outside the block subject to availability. The hotel will offer the negotiated room rate until February 17, 2012 "the cut-off date" or until the IBTTA room block is sold out. Only room reservations received on or before the cut-off date will be confirmed at the group rate.

Cancellation: Reservations can be cancelled up to 15 days prior to arrival without penalty. Those guests that cancel after 15 days of the conference will be charged one (1) night accommodation. Guests that cancel with ten (10) days of the conference will be charged full along with no shows.

**\*Exchange rate as of November 11, 2011. Check [www.xe.com](http://www.xe.com) for updated information.**

### Travel and Safety Information

- South Africa – The Good News: <http://www.sagoodnews.co.za/>
- U.S. State Department: <http://www.state.gov/p/af/ci/sf/>
- South Africa Tourism Health and Safety Tips: <http://www.southafrica.net/sat/content/en/us/us-travel-tips>

### ABOUT CAPE TOWN

There is nowhere like Cape Town, South Africa. Perched between the ocean and the mountains, with a national park as its heart, it's a spectacular place to see and experience. Cape Town, the "Mother City", is the oldest city in South Africa and has a cultural heritage spanning more than 300 years. Don't miss a visit up Table Mountain, the Victoria & Alfred Waterfront, a scenic working harbor close to our hotel; Robben Island, the former home of Nelson Mandela; the Cape Town Wine Routes where some of the world's best wines are

produced and Kirstenbosch Botanical Gardens, internationally acclaimed as one of the great botanical gardens of the world. South Africa has emerged from politically dark, repressive times into a vibrant nation where debate is open and vigorous and where many cultures and languages co-exist in tolerance and acceptance. Its people are warm and hospitable and are willing to share their view points and experiences. Join your friends and colleagues for a once in a lifetime experience. Table Mountain has been awarded status as one of the New 7 Wonders of Nature along with the Amazon, Halong Bay, Iguazu Falls, Jeju Island, Komodo and Puerto Princesa Underground River.

Visit [www.tourismcapetown.co.za](http://www.tourismcapetown.co.za) to learn more about this multi-faceted and exciting city.



## SPECIAL EVENTS AND TOURS

### Pre-Conference Technical Tour: Gauteng Open Road Tolling Project (GFIP), Johannesburg South Africa

Saturday, March 10, 2012, 11:00am – 2:00pm

On your arrival to South Africa, please plan to attend a technical tour of the Gauteng Open Road Tolling system. The program includes the upgrade of 185km of urban motorway in and around Johannesburg, the commercial capital – and Pretoria, the seat of the Government administration in South Africa. To fund this, a tolling system has been developed and newly implemented around this massive highway improvement programme. The program was instituted in 2008 and a large part of the roll out coincided with the FIFA Soccer World Cup in 2010.

The tolling component comprises 42 toll gantries, with 14 public service points at satellite centres, multiple service kiosks and a Central Operations Center. The system has been developed around various entities providing not only a massive road side system, but a National Transaction Clearing House as well as a violations processing center with interfaces into the law enforcement agencies.

The tour shall include viewing the sites, and interactive sessions with the implementing authority, the designers, the contractor and the legal advisors. The improvement of the highways and the introduction of All Electronic Tolling has been undertaken and implemented by the South African National Road Agency, who shall host our guests for both of the tours. Visit [www.sanral.co.za](http://www.sanral.co.za) to learn more.



### Cape Winelands Tour



Sunday, March 11, 2012

11:00am – 5:00pm

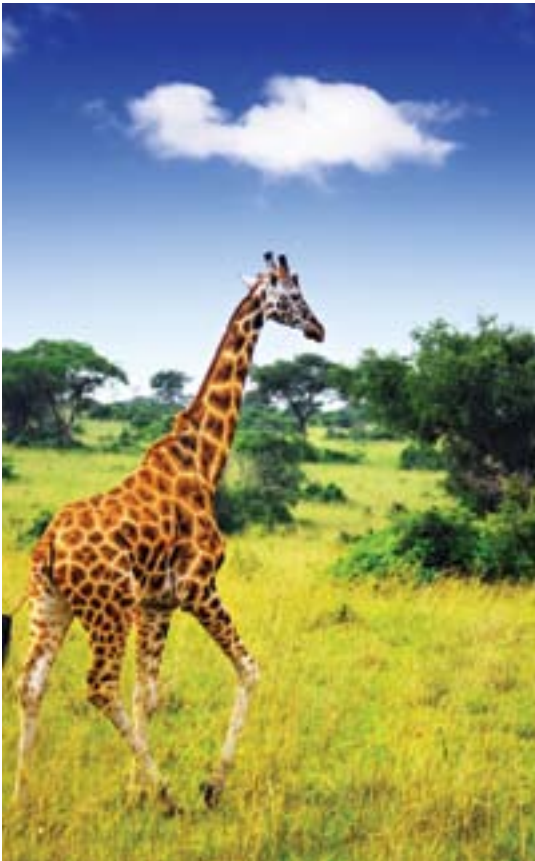
\$100 per person

Enjoy tasting some of the best wines in the world on a private wine tour in the Cape Winelands. The oldest of the new-world wine producers, South Africa has much to offer both wine enthusiast and novice alike. We'll visit some of the premier estates in the country and experience first-hand what this fabulous industry has to offer. Our "dine and vine" experience will begin with a wine and cheese tasting at Fairview estate in the Paarl region, followed by lunch at a spectacular wine estate in Franschhoek. Before returning to Cape Town, we'll conclude our tour with a wine tasting at Tokara estate in the Stellenbosch region. Visit [www.stellenboschtourism.co.za](http://www.stellenboschtourism.co.za) to learn more about this exciting and beautiful region.

### Of Interest:

Sunday, March 11, 2012

Capetown will host the Argus Cycle Race on Sunday, March 11th. This is a big event which brings lots of people to the city. Therefore, it is important to make your arrival plans early. For more information on this event, visit [www.cycletour.co.za](http://www.cycletour.co.za).



## Safari at the Jock Safari Lodge

### **SAFARI COST: all inclusive except for air to and from Kruger National Park (MQP):**

- R 13 333 – double per person (\$1,606.00 per person using January 11, 2012 exchange rate)
- R 19 408 – single (\$2,339.00 using January 11, 2012 exchange rate)

### **SAFARI SCHEDULE**

#### **Wednesday, March 14, 2012**

Depart Cape Town for Kruger National Park:

- **Option 1: South African Airways Flight 8663.**  
This flight is non-stop from Cape Town International Airport (CPT) to Kruger Mpumalanga International Airport (MQP). The flight arrives at 12:30pm and costs \$400 one way as of January 12.
- **Option 2: Take an earlier flight to MQP but with a stop in Johannesburg.**  
These flights are also operated by South African Airways but are less expensive (around \$200.00 as of January 12). You will arrive 12:30pm. As long as you're at the airport by 12:30pm, take whichever flight you like. Guests will be picked up by the Lodge Staff at 12:30pm.

12h35: Arrive in the afternoon at MQP

16h00: High tea is served

16h30: Depart for afternoon game drive

20h00: Pre-dinner drinks

20h30: Dinner

#### **Thursday, March 15, 2012**

05h00: Wake up call

05h30: Continental Breakfast

05h45: Depart for morning game drive

10h00: Brunch is served until 14h00

16h00: High tea is served

16h30: Depart for afternoon game drive

20h30: Dinner

#### **Friday, March 16, 2012**

05h00: Wake up call

05h30: Continental Breakfast

05h45: Depart for morning game drive

10h00: Brunch is served until 14h00

16h00: High tea is served

16h30: Depart for afternoon game drive

20h30: Dinner

#### **Saturday, March 17, 2012**

### **EXTREMELY IMPORTANT DEPARTURE INFORMATION**

09h30am: Guests depart Jock Safari Lodge. Flights out of MQP should be booked AFTER 12h00pm (Noon) to ensure there is enough time to get from the lodge to the airport.

### **SPACE IS LIMITED – REGISTER TODAY!**

**Contact Kathleen Davis at [kdavis@ibtta.org](mailto:kdavis@ibtta.org) or 202-659-4620, ext. 12.**

## Evening Event: The Gold Restaurant at the Gold of Africa Museum



**Monday, March 12, 2012**  
**6:00pm-10:00pm**

Enjoy a very special evening of networking with your friends and colleagues in Cape Town. We'll head down early to the Gold Restaurant located in the Gold of Africa Museum. The restaurant is known for its great South AND North African cuisine as well as their in-house entertainment, Pulse of Mali. Our evening will also include a visit to the museum which is home to a collection of 350 West African gold artifacts as well as objects from the ancient gold civilizations of southern Africa. The Gold Restaurant in the Gold of Africa Museum, is located downtown, minutes from the Westin Cape Town. A shuttle

will be available but walking is preferable. For more information about the Gold of Africa Museum, visit [www.goldrestaurant.co.za](http://www.goldrestaurant.co.za).

# SPONSOR & EXHIBITOR RESERVATION FORM

## IBTTA Transportation Summit of South Africa

March 11-13, 2012 | Cape Town, South Africa | The Westin, Cape Town

Increase your visibility as a toll industry leader by becoming a sponsor or exhibitor. Sponsor and exhibit opportunities sell quickly, so act fast! For more information, contact Terri Lankford at [tlankford@ibtta.org](mailto:tlankford@ibtta.org) or (202) 659-4620, ext. 11.

### CHOOSE YOUR SPONSORSHIP LEVEL

- Gold Sponsor (\$5,000)
- Silver Sponsor (\$3,500)
- Evening Event Sponsor (\$5,000)

#### All Sponsor Levels Include:

- Company logo and link on the IBTTA website
- Preliminary and final attendee registration list
- Listing, logo and company description in final program
- Company logo on sponsor reel
- Acknowledgment from the general session stage
- Prominent signage featuring company logo

### BECOME AN EXHIBITOR

- Member Exhibitor
  - Single Booth (\$1,500)
  - Double Booth (\$3,000)
- Non-Member Exhibitor
  - Single Booth (\$2,500)
  - Double Booth (\$5,000)

#### Exhibitor Information:

- Booth assignments will be made by IBTTA on a first-come, first-served basis upon receipt of payment and a completed, signed copy of this reservation form.
- **Attendee registration is not included with the exhibit booth package. Each exhibitor must complete the IBTTA Attendee Registration Form.**
- Exhibitors registering prior to February 20, 2012 will appear in the preliminary registration list given to all delegates.
- There is no floor map available for this meeting. Booth space measures 10' x 10' and includes one six-foot table, two chairs and one wastebasket. Information on electricity and internet costs as well as shipping instructions will be forwarded to all confirmed exhibitors at least four weeks in advance.

### PRIMARY CONTACT INFORMATION

Please list our organization as \_\_\_\_\_

Contact Name \_\_\_\_\_

Title \_\_\_\_\_

Organization \_\_\_\_\_

Mailing Address \_\_\_\_\_

E-mail \_\_\_\_\_ Office Phone \_\_\_\_\_ Mobile Phone \_\_\_\_\_

### PAYMENT INFORMATION

Sponsorship Total \$ \_\_\_\_\_

Exhibitor Total \$ \_\_\_\_\_

Total Due \$ \_\_\_\_\_

Please note: your organization will not be recognized as a sponsor or exhibitor until full payment is received by IBTTA.

Please return this form along with payment to IBTTA:  
1146 19th Street, NW, Suite 600  
Washington, DC 20036-3725  
202-659-4620 (Main) :: 202-659-0500 (Fax)

#### Payment Method:

- American Express       Mastercard
- Visa       Check Enclosed
- Wire Transfer Pending (Contact Harry Smith at [hsmith@ibtta.org](mailto:hsmith@ibtta.org) for details)

If paying by credit card, please provide the following:

Account Number \_\_\_\_\_ Exp Date \_\_\_\_\_

Name on Credit Card \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Billing Address on Credit Card \_\_\_\_\_

\_\_\_\_\_

# ATTENDEE REGISTRATION FORM

Complete the form below or register online at [www.IBTTA.org/southafrica](http://www.IBTTA.org/southafrica)

## IBTTA Transportation Summit of South Africa

March 11-13, 2012 | Cape Town, South Africa | The Westin, Cape Town

### 1. ATTENDEE INFORMATION *(Please complete one form per registrant.)*

Contact Name \_\_\_\_\_

Title \_\_\_\_\_ Name for Badge \_\_\_\_\_

Organization \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_

Office Phone \_\_\_\_\_ Mobile Phone \_\_\_\_\_

E-mail \_\_\_\_\_

Companion Name \_\_\_\_\_ Name for Badge \_\_\_\_\_

I am a new attendee.       I am interested in joining IBTTA.

### RETURN THIS FORM ALONG WITH PAYMENT TO IBTTA

1146 19th Street NW, Suite 600  
Washington, DC 20036-3725  
Fax: +1 (202) 659-0500

### NEED WIRE TRANSFER INFORMATION OR A FORMAL INVOICE?

Contact Harry Smith at [hsmith@ibttta.org](mailto:hsmith@ibttta.org).

### GENERAL INFORMATION

Registration fees include all functions on the official program. All employees of an agency or firm are considered "Delegates". In order for names to appear in the official printed registration list, paid registrations must be received at IBTTA by February 20, 2012.

### REGISTRATION REFUND AND CANCELLATION POLICY

Full registration refunds less \$75 administrative fee will be made if cancellation is received in writing by IBTTA before February 20, 2012. No refunds will be issued after February 20, 2012. No refunds will be issued for no-shows. Substitutions are allowed at any time.

### 2. REGISTRATION FEES *(Registration fees are in U.S. dollars.)*

After February 20, 2012, registrations will only be accepted on-site. If your registration is not confirmed by February 20, 2012, your name will not appear in the final registration list. Registration includes all events listed in the program.

	MEMBER	NON MEMBER
Delegate	<input type="checkbox"/> \$775	<input type="checkbox"/> \$1,075
Delegate Government*	<input type="checkbox"/> \$575	<input type="checkbox"/> \$875
Speaker/Moderator	<input type="checkbox"/> \$350	<input type="checkbox"/> \$350
Exhibitor Only**	<input type="checkbox"/> \$350	<input type="checkbox"/> \$350
Guest***	<input type="checkbox"/> \$250	<input type="checkbox"/> \$250
Student	<input type="checkbox"/> \$100	<input type="checkbox"/> \$100

\* Government rates apply to employees and/or members of governing body of international, federal, state, county, local and provincial governments.

\*\* The \$350 "Exhibitor Only" fee includes all activities in the exhibit area only. The fee does not include sessions, tours, or outside events, but it does include all meal functions in the hotel. Exhibitors wishing to attend all meeting functions should register as a full Delegate. Each exhibitor must complete the attendee registration form.

\*\*\* Guest refers to a spouse or personal friend, not a business associate or staff member. Guest rate includes two lunches, a reception and the Monday evening event.

### 3. TOURS AND EVENTS *(Please select all that you plan to attend.)*

	# OF TICKETS	PRICE	AMOUNT
<b>Pre-Conference Technical Tour: Gauteng Open Road Tolling Project</b> Saturday, March 10, 2012 :: 11:00am – 2:00pm	_____	\$35 per person	= \$ _____
<b>Cape Winelands Tour</b> Sunday, March 11, 2012 :: 11:00am – 5:00pm	_____	\$100 per person	= \$ _____
<b>Evening Event: The Gold Restaurant at the Gold of African Museum</b> Monday, March 12, 2012 :: 6:00pm – 10:00pm	_____	Included in registration fee	= \$ _____

### SPECIAL REQUIREMENTS

If you have special requirements, please attach a separate note of explanation.

### PAYMENT SUMMARY

2 REGISTRATION FEES	\$ _____
3 TOURS & EVENTS	\$ _____
<b>TOTAL DUE</b>	<b>\$ _____</b>

### METHOD OF PAYMENT

I wish to use the credit card listed below:

Visa     MasterCard     American Express

Account Number \_\_\_\_\_

Exp. Date \_\_\_\_\_

Name on Credit Card \_\_\_\_\_

Authorized Signature (Only if paying by credit card) \_\_\_\_\_

Billing Address if Different from Above \_\_\_\_\_

Check enclosed for Registration

Wire Transfer Pending

NOTE: If you would like to have your professional fees billed separately from your personal fees, please contact Harry Smith at (202) 659-4620 x10 or at [hsmith@ibttta.org](mailto:hsmith@ibttta.org)

I have read and understand the payment and cancellation policies outlined on this form.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**IBTTA**

International Bridge, Tunnel and Turnpike Association

DRIVING CHANGE SINCE 1932

1146 19th St. NW, Suite 600  
Washington, DC 20036-3725



**IBTTA Transportation Summit of South Africa**  
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Cape Town, South Africa | The Westin, Cape Town

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