2013
IBTTA REPORT TO MEMBERS

The Year of Moving Smarter
TABLE OF CONTENTS

2 From the President
4 Telling Our Story
   Moving America Forward
   Making Progress
   Sharing Lessons Learned
   Advocating for Change
   Leveraging Social Media
   Spreading the News
8 Developing Industry Leaders
   IBTTA Education Series
   Leadership Academy Graduates
12 Recognizing Success
   Toll Excellence Awards
   Focusing on Smart Moves
   Making International Connections
14 Bringing People Together
22 Financials
TOLLING. MOVING SMARTER.

Serving as president of IBTTA has definitely been the highlight of my 16-year affiliation with this distinguished organization. I am so grateful to have had the opportunity to serve in this leadership role and to help advance our shared priorities from this unique vantage point.

Collectively, our industry has made great strides this year in reaching new levels of awareness and igniting key conversations. During my presidency, I was proud to have played a role in launching the Moving America Forward campaign, which is generating support for tolling on a global scale. With thousands of media “hits” and accelerating attention on the blogosphere, this multimedia effort has clearly gained traction and is building interest in the need to invest in transportation infrastructure as a mechanism for keeping our economy strong. Taking our message mainstream is having a tangible impact on enlightening policymakers and the public to the many benefits of user-based transportation financing solutions.

In addition to amplifying our message, one of my proudest accomplishments has been helping to mentor tomorrow’s leaders through my work with the IBTTA Leadership Academy. Since this program’s inception, I have looked forward each year to working with our industry’s most promising up-and-coming leaders, and I never miss an opportunity to encourage my own staff to pursue this professionally rewarding experience. Today’s Academy graduates are well positioned to serve as tomorrow’s top industry executives.
As president, I also enjoyed working with federal legislators and agency heads to help move our issues on Capitol Hill and to position the industry for future growth. On the international front, IBTTA continues to expand its influence worldwide as we bring together leaders from outside our borders who share common concerns. Together we can learn what works, discover how to overcome barriers, and unite our collective strengths to advance the tolling industry around the world.

I strongly encourage all of my colleagues to consider service on the IBTTA board or in one of the committees or meeting planning groups to engage more deeply with our fine organization. The work is rewarding, creative and fun! The IBTTA staff is first-rate, highly responsive and well connected, which is important to the success of our individual enterprises and our industry as a whole.

Please take a few moments to review this annual report and reflect on what we accomplished together to move our association and our industry forward in 2013. I know this important work will continue and you can count on me to be there as an active member invested in the long-term success of IBTTA.

Robert G. Horr, III
2013 IBTTA President
Executive Director, Thousand Islands Bridge Authority
“IN THE LAST TWO DECADES WE HAVE EMBRACED CUTTING-EDGE TECHNOLOGIES AND BUSINESS PRACTICES THAT HAVE TRANSFORMED THE TOLLING INDUSTRY INTO ONE OF THE MOST EFFECTIVE AND EFFICIENT PROVIDERS OF MOBILITY IN THE WORLD. BASED ON DECADES’ WORTH OF REAL WORLD OPERATIONS, THE TOLLING INDUSTRY IS A LEADER IN ENHANCING PUBLIC SAFETY, REDUCING CONGESTION, AND FURTHERING PRODUCTIVITY.”

2013 IBTTA PRESIDENT ROB HORR
MOVING AMERICA FORWARD CAMPAIGN

IBTTA took a major step forward this year in shaping the public conversation about tolling by launching the Moving America Forward public awareness campaign. This strategic outreach effort is focused on engaging the mainstream media, policymakers and the public in an educated dialogue about the need to embrace tolling as a viable solution to building and rebuilding America’s transportation infrastructure. While initially focused on the public and policy makers in the United States, the lessons we learn from this campaign can and will be applied in countries around the world.

This campaign has attempted to dovetail tolling facts with important transportation stories in a natural and organic way to bring attention to the many benefits of tolling. Our efforts also focused on aggressively responding to inaccurate and misleading information about tolling by spotlighting real-world success stories and industry facts.

Since the campaign’s launch on January 10, 2013, mentions of IBTTA and industry priorities have proliferated in the national and international media, including high profile stories on NBC Nightly News, CBS News, and ABC News; in the pages of The New York Times, The National Journal and the Boston Herald; and on Internet hotspots like The Huffington Post and countless other social media outlets. In fact:

- More than 1,000 positive media mentions of IBTTA and the benefits of tolling have been generated this year alone.
- Op-eds have been placed in a variety of leading media outlets, including U.S. News & World Report, the Miami Herald, the Denver Post and the Vancouver Sun.
- Stronger relationships have been forged with advocacy organizations and think tanks that share IBTTA’s commitment to user financing.

To further this groundbreaking effort, IBTTA created the Grassroots Toll Kit, an online repository of tools and resources that members can use to advance the goals of the campaign, including fact sheets, video segments, blog posts, industry reports, and the latest data. Together we are making a difference in shaping the dialogue about transportation funding and reaching influential stakeholders.
MAKING PROGRESS

SHARING LESSONS LEARNED
IBTTA is committed to showcasing important lessons learned and the latest thinking on issues of great concern to industry leaders. Here is a sampling of new resources released in 2013 that offer practical advice and actionable solutions.

Interoperability Progress Report
IBTTA and our member agencies, concessionaires, and partners are working vigorously to make nationwide electronic toll collection interoperability a reality. In support of this goal, the association’s Interoperability Committee released a progress report in March titled Migrating to U.S. Nationwide Electronic Tolling Interoperability. This snapshot in time captures the industry’s progress to date while outlining our vision for the future. The report concludes that “creating the conditions for practical, nationwide interoperability of electronic tolling will open up new opportunities to fund and finance America’s vital surface transportation network.”

Super Storm Sandy Special Report
Adaptation and resilience are two themes that emerged very strongly in our industry in the wake of Super Storm Sandy that buffeted the East Coast of the United States in October 2012. In January 2013, we held a forum to capture the front-line success stories from affected tolling authorities. Highlights from this forum were captured in a special report titled Super Storm Sandy: Adaptation and Resilience, with special sections on emergency procedures and systems, human resources, public communication, and the impact of natural disasters on tolling revenues.

Debunking the Myths of Highway Tolling (not shown)
Developed as part of the Moving American Forward campaign, this new fact sheet refutes five commonly held misconceptions about tolling that often derail productive conversations about how to address the nation’s infrastructure funding gap.

International Tolling Newsletter
Published in April and September, this informative newsletter offers a concise overview of the latest industry developments and trends in the worldwide tolling industry. Recurring themes captured by continent include the growing importance of electronic toll collection interoperability, advances in tolling technology, and the accelerating emergence of user-financed transportation.
ADVOCATING FOR CHANGE

IBTTA’s advocacy efforts are focused on reaching elected officials and policy makers who shape laws and regulations that affect tolling and our nation’s transportation infrastructure. Our goal is to create a favorable political environment that fosters the growth and widespread adoption of tolling as a viable means to fund and finance surface transportation infrastructure.

Throughout the year, we provided regular updates to keep members abreast of the latest developments on Capitol Hill and within federal agencies that affect the tolling industry. We hosted regular Washington Area Government Affairs Representatives Meetings (WAGARM) to enhance networking among key advocates and help ensure consistency in messaging. IBTTA’s Government Affairs Committee continued its work on principles to be included in Congress’ reauthorization of MAP-21.

LEVERAGING SOCIAL MEDIA

IBTTA is committed to reaching members, opinion leaders and other stakeholders through a variety of social media platforms, including Twitter, Facebook, LinkedIn and YouTube. The association’s Tolling Points blog is an interactive forum where transportation leaders can actively discuss and debate the most important issues of the day. Topics cover the gamut of transportation funding and financing issues, technology, previews of upcoming conferences and reviews of transportation policy papers prepared by government agencies and think tanks.

“IF THE PRESIDENT AND CONGRESS ARE SERIOUSLY LOOKING FOR AN INFRASTRUCTURE PLAN TO HELP PAY FOR REBUILDING OUR NATION’S INFRASTRUCTURE, AND AT THE SAME TIME STRENGTHEN OUR ECONOMY BY PUTTING AMERICANS TO WORK, THEN TOLLING SHOULD BE ON THE TABLE. TOLLING GENERATES MORE THAN $12 BILLION IN REVENUE EACH YEAR TO SUPPORT MORE THAN 5,300 MILES OF ROAD INFRASTRUCTURE.”

IBTTA EXECUTIVE DIRECTOR & CEO PATRICK JONES, APRIL 2013
Transportation Finance and Mileage-Based User Fee Symposium
April 14-16, 2013  |  Philadelphia, Pennsylvania
Chief Meeting Organizer: Steve Morello, D’Artagnan Consulting LLP

Attendees explored the latest studies in mileage-based user fees and the diverse range of financing tools available to toll agencies, state departments of transportation and local governments. The Hon. David M. Walker, Founder and CEO of the Comeback America Initiative and former Comptroller General of the United States, gave the luncheon keynote address.

Operations and “MAINE”tenance Workshop
May 19-21, 2013  |  Portland, Maine
Host: Maine Turnpike Authority
Chief Meeting Organizer: Robert Reardon, Tampa-Hillsborough Expressway Authority

With a focus on maintaining sustainable toll facilities, IBTTA delegates convened to discuss best practices related to engineering, design, maintenance and operations. Participants focused on overcoming the challenges of operating modern, technologically advanced and economically viable enterprises.

Organization Management Workshop
June 23-25, 2013  |  Baltimore, Maryland
Host: Maryland Transportation Authority
Chief Meeting Organizer: Maggie Prehoda, Faneuil, Inc.

Designed for communications and finance professionals, workshop participants shared broad strategies and specific tactics that keep toll roads operating effectively. Financial officers explored the latest fiscal instruments and the expectations that financers bring to major transportation projects. Communications professionals were immersed in cutting-edge content focused on emergency messaging, social media and impact measurement.
IBTTA’S 2013 EDUCATION SERIES

Bringing members together to exchange knowledge and ideas is a top priority for IBTTA. Through the annual Education Series, members enjoy opportunities to network with colleagues from around the world while receiving information on the latest innovations and developments from the field. This year we held six meetings and workshops to satisfy the professional development and information sharing needs of IBTTA members.

Summit on All-Electronic Tolling and Interoperability
July 21-23, 2013  |  Denver, Colorado
Host: E-470 Public Highway Authority
Chief Meeting Organizer: Stephan Andriuk, Miami-Dade Expressway Authority

More than 450 participants met to discuss state-of-the-art AET systems and the implementation steps that will lead to national interoperability of electronic toll collection systems. Dozens of volunteers participated in planning sessions on the technologies, back office processes and certification systems that will be essential in achieving an interoperable system.

81st Annual Meeting and Exhibition
September 22-25, 2013  |  Vancouver, British Columbia, Canada
Host: Transportation Investment Corporation
Chief Meeting Organizers: Stephen Mayer of Parsons Corporation and Rosa Rountree of Egis Projects

With presentations from more than 80 industry experts, IBTTA’s Annual Meeting was truly a world-class event with programming tracks focused on Finance, Administration & Policy, Technology, Customer Outreach & Communications, Technology & Innovation and Entrepreneurship. With 672 delegates attending from 23 countries, event highlights included a keynote presentation by Daniel Sieberg, Google’s Head of Media Outreach.

International Technology Workshop
October 27-29, 2013  |  Normandy, France
Host: ASFA
Chief Meeting Organizers: Malika Seddi, ASFA, and Daniel Toohey, Delcan Corporation

As the efficient, all-electronic, interoperable toll road of the future continues to evolve; technology is the essential ingredient in delivering service to customers, revenue to highway operators and a viable transportation funding option to governments. Workshop sessions featured the latest intel on current and future technologies for toll collection, operations, maintenance, security and customer interaction in the global tolling market.
Launched in 2008, IBTTA’s Leadership Academy is an executive development program tailored specifically for promising professionals in public and private sector organizations that serve the toll industry. The curriculum encourages students to take stock of the leadership lessons that come from sharing the experiences, challenges and “aha” moments from their careers in tolling. This graduating class of 2013 includes a diverse mix of mid- and senior-level executives who are well positioned to assume top leadership positions in the industry.

Graduates

- Scott Allaire, Vice President and Group Leader, CDM Smith
- Rachel Bell, Communications Manager, Kansas Turnpike Authority
- Ramon Borges, ITS/Tolling Solutions Lead Engineer, EAC Consulting Inc.
- John Breedlove, Electronic Toll Collections Operations Director, Faneuil
- Maria Raquel Casco, Civil Engineer Maintenance Manager, Autopistas Urbanas S.A.
- Steven Corbin, Director of Operations, State Road & Tollway Authority
- Rhett Desselle, Assistant Secretary, Office of Operations, Louisiana Department of Transportation and Development
- Travis Dunn, Partner, D’Artagnan Consulting
- Laura Farmer, Division Administrator, Financial Planning Division, Virginia Department of Transportation
- Brian Harms, Director of Operations, Linebarger Goggen Blair & Sampson. LLP
- Don Hicks, Director of Sales, Kapsch TrafficCom
- Eric Hunn, Head of DMV and Collection Services, Law Enforcement Systems, LLC (a Duncan Solutions Company)
- Richard Hurst, VP, Toll Systems and Operations, RS&H
- Martin Maldonado, Director of Toll Operations, Municipal Services Bureau (MSB)
- Philip Miller, Associate VP, Tolls Advisory Services, AECOM
Front Row, pictured left to right: Sarah Williams, Chris Swenson, Rachel Bell, Laura Farmer, Billy Rodgers, Maria Raquel Casco, Martin Maldonado

Middle Row, pictured left to right: Don Hicks, Ramon Borges, Edgardo Torres, Eric Hunn, John Breedlove, Steven Corbin, Heather Reavey, Travis Dunn, Scott Allaire, Stanley Ozalis

Back Row, pictured left to right: Alan Williamson, Thomas Potgieter, Brian Harms, Eric Redman, John Nangle, Richard Hurst, Greg Walker, Carlos Santillan

Not Pictured: Rhett Desselle, Phil Miller

- John Nagle, Vice President, Parsons
- Stanley Ozalis, Manager of Technical Operations, Burlington County Bridge Commission
- Thomas Potgieter, Manager, Load Control Operations, Trans African Concessions (Pty) Ltd
- Heather Reavey, Vice President, HNTB Corporation
- Eric Redman, Manager, Sales & Marketing, 3M
- Billy Rodgers, Senior Account Manager, Municipal Services Bureau (MSB)
- Carlos Santillan, President, CEO, ciaO
- Chris Swenson, Senior Supervising Transportation Engineer, Parsons Brinckerhoff
- Edgardo Torres, Associate VP, TransCore
- Greg Walker, Manager, Internal Audit, Transportation Corridor Agencies (TCA)
- Sarah Williams, E-Z Pass Operations Projects Manager, Maryland Transportation Authority
- Alan Williamson, Senior Engineer Project Manager, Pennsylvania Turnpike Commission
The IBTTA Toll Excellence Awards recognize toll agencies in the IBTTA membership whose commitment to creativity, innovation, and positive practices represent the best of the industry. The 2013 award winners were recognized at IBTTA’s 81st Annual Meeting and Exhibition held in September in Vancouver, British Columbia, Canada.

Recognizing Success

Customer Service Award:
Georgia State Road & Tollway Authority (SRTA) for the I-85 Express Lanes Project

Operations Award:
Oklahoma Turnpike Authority for the Disaster Recovery (PIKEPASS Customer Service Center Destruction and Rebuild) Project

Social Responsibility Award:
E-470 Public Highway Authority for the E-470: The Solar Powered Toll Road Project

Technology Award:
The South African National Roads Agency SOC Limited (SANRAL) for the Open Road Tolling Project

Focusing on Smart Moves

IBTTA’s innovative SmartMove Series highlights success stories that focus on innovative and proven solutions to funding and maintaining transportation infrastructure. Each installment in this series includes an agency profile, a situational analysis and measures of success. With new stories posted on an ongoing basis, current profiles focus on bus toll lanes, HOV to HOT conversions, express lane reconstruction and expansion, all-electronic tolling conversion, and toll road development among others. Members are encouraged to review the SmartMove series in the Resource Library on IBTTA’s website.
Making International Connections

In May 2013, the European Association of Operators of Toll Road Infrastructures (ASECAP) joined with IBTTA in signing a declaration designed to support a wider application of tolling policies throughout Europe and North America. Initiated during ASECAP’s 41st Annual Study and Information Days in Dubrovnik, Croatia, this agreement calls for an increase in advocacy and the application of tolling policies to support infrastructure funding around the globe. This agreement demonstrates the strong bond among toll facility owners and operators across two continents committed to advancing the benefits of tolling. A portion of the joint declaration appears below:

A JOINT TOLLING DECLARATION

Tolling is one of the most powerful and effective tools to finance, build, maintain, and improve road infrastructure for the benefit of road users and citizens. ASECAP and IBTTA think that a wider application of tolling policies, based on the user pays principle, will be highly beneficial for governments – especially those that face severe economic pressure and may not have enough funds either to support new infrastructure or improve existing ones – and the users, who can immediately see the benefits they receive for the fees they pay on the road infrastructure they use. Based on these beliefs and our strong commitment to implement our Memorandum of Understanding and Cooperation, we are proud to present this joint tolling declaration and to demonstrate the reasons why tolling supports mobility and economic growth in North America and in Europe, as well as in other regions of the world.
IBTTA 2013 BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

Robert Horr, III, President
Executive Director
Thousand Islands Bridge Authority
Alexandria Bay, NY

Mike Heiligenstein, First Vice President
Executive Director
Central Texas Regional Mobility Authority
Austin, TX

Javier Rodriguez, P.E., Second Vice President
Executive Director
Miami-Dade Expressway Authority
Miami, FL

Emanuela Stocchi, International Vice President
International Affairs Manager
Associazione Italiana Società Concessionarie
Autostrade e Trafori (AISCAT)
Rome, Italy

Jordi Graells, Immediate Past President
Managing Director of Toll Roads, North America
Abertis Infraestructuras SA
Washington, DC

Patrick Jones, Executive Director & CEO
(Non-voting member of Executive Committee)
IBTTA
Washington, DC
DIRECTORS

Terry Brechtel
Executive Director
Alamo Regional Mobility Authority
San Antonio, TX

Buddy Croft
Executive Director
Rhode Island Turnpike and Bridge Authority
Jamestown, RI

José Luis Feito
Chairman
ASETA
Madrid, Spain

Kristi Lafleur
Executive Director
Illinois Tollway
Downers Grove, IL

Cedrick Fulton
Director
Tunnels, Bridges & Terminals, The Port Authority of New York & New Jersey
Jersey City, NJ

Veronique “Ronnie” Hakim
Executive Director
New Jersey Turnpike Authority
Woodbridge, NJ

John McCuskey
Executive Director
E-470 Public Highway Authority
Aurora, CO

Jean Mesqui
Executive Director
Association Professionnelle Autoroutes et Ouvrages à Péage (ASFA)
Paris, France

Peter Merfeld
Chief Operations Officer
Maine Turnpike Authority
Portland, ME

David Moretti
Executive Vice President
MTA Bridges and Tunnels
New York, NY

Richard Raczynski, P.E.
Chief Engineer
New Jersey Turnpike Authority
Woodbridge, NJ

Maurizio Rotondo
International Affairs Policy Advisor
AISCAT
Rome, Italy

Malika Seddi
Director of International Affairs
Association Professionnelle Autoroutes et Ouvrages à Péage (ASFA)
Paris, France

Klaus Schierhackl
Chief Financial Officer
ASFiNAG
Vienna, Austria

Kathleen Sharman
Chief Financial Officer/Treasurer
State Road & Tollway Authority
Atlanta, GA

James Trogdon
Chief Operating Officer
North Carolina Department of Transportation
Raleigh, NC

Joseph Waggoner
Executive Director
Tampa-Hillsborough Expressway Authority
Tampa, FL

Christopher Waszczuk
Administrator
New Hampshire Department of Transportation, Bureau of Turnpikes
Concord, NH
PAST PRESIDENTS

Jordi Graells, 2012
Abertis USA Corporation

Frank G. McCartney, 2011*
Delaware River Joint Toll Bridge Commission

Honorary President
The E-470 Public Highway Authority

Steven Snider, 2010*
Halifax Harbour Bridges

Kary H. Witt, 2009*
Golden Gate Bridge, Highway and Transportation District

Susan A. Buse, 2008*
North Texas Turnpike Authority

James L. Ely, 2007*
Florida’s Turnpike Enterprise

Santiago Corral, 2006*
Autopista Vasco-Aragonesa, C.E.S.A.

Stephen F. Mayer, 2005*
Buffalo & Fort Erie Bridge Authority

Jean-Francois Poupinel, 2004*
COFIROUTE

Vincent L. Leonetti, 2003*
South Jersey Transportation Authority

Harold W. Worrall, P.E., 2002*
Orlando-Orange County Expressway Authority

Paul E. Violette, 2001*
Maine Turnpike Authority

Luis Ferreiro, 2000*
AUMAR

Mary Jane O’Meara, 1999*
Massachusetts Port Authority

James K. Brookshire, Jr., 1998*
Chesapeake Bay Bridge & Tunnel Commission

Lisa C. Callahan, 1997*
Kansas Turnpike Authority

Carney J. Campion, 1996*
Golden Gate Bridge, Highway and Transportation District

Franco Schepis, 1995*
Autostrade Concessioni e Costuzioni Autostade, S.P.A.

Russel I. Wilcox, 1994*
Thousand Islands Bridge Authority

Anthony J. Barber, 1993*
Port Authority of New York and New Jersey

Ronald J. Delaney, 1992*
Detroit & Canada Tunnel Corporation

George P. Zilocchi, 1991*
New Jersey Highway Authority

Henri Cyna, 1990*
COFIROUTE

Allan V. Johnson, 1989*
Ohio Turnpike Authority

Robert J. Farrell, 1988*
New York State Thruway Authority

John R. Woodruff, 1987*
Delaware River Port Authority

José Luis Ceron, 1986*
Autopistas Del Mare Nostrum, C.E.S.A.

R.D. Fogo, 1985*
Kansas Turnpike Authority

Roger Ginocchio, 1984*
New Jersey Turnpike Authority

Dale W. Luehring, 1983*
Golden Gate Bridge, Highway and Transportation District

K.C. Pearson, 1982*
Massachusetts Port Authority

Vito Rocco, 1981*
AISCAT

Stanley J. Britton, 1980*
Massachusetts Turnpike Authority

Roy G. Lancaster, 1979*
Detroit International Bridge Company

Jorge Masiá Mas-Bagá, 1978*
Autopista Concesionaria Española SA

Howard M. Reily, 1977*
Texas Turnpike Authority

Lawrence J. Lewis, 1976*
Port Authority of New York and New Jersey

Phillip B. Lee, 1975
New York State Thruway Authority

William J. Flanagan, 1974*
New Jersey Turnpike Authority

E.R. Foley, 1973*
California Toll Bridge Authority

John T. Driscoll, 1972*
Massachusetts Turnpike Authority

William J. Miller, Jr., 1971*
Delaware River & Bay Authority

Franklin V. Summers, 1970
Pennsylvania Turnpike Commission

Robert A. Tillett, 1969
Indiana Toll Road Commission

W. Grant Mitchell, 1968
Thousand Islands Bridge Authority

W.D. Hoback, 1967
Oklahoma Turnpike Authority

L.W. Newcomer, 1966
Kansas Turnpike Authority

Charles H. Taylor, 1965*
Port Authority of New York
Lawrence A. Rubin, 1964*  
Mackinac Bridge Authority

James Adam, 1963  
Golden Gate Bridge, Highway and Transportation District

John Pershing, 1962  
Richmond-Petersburg Turnpike Authority

Frank J. Horty, 1961  
Delaware Memorial Bridge

Holden A. Evans, 1960  
New York State Thruway Authority

E. Bery Collard, 1959  
Leavenworth Centennial Bridge Commission

D. Louis Tonti, 1958  
New Jersey Highway Authority

Weldon H. Heyburn, 1957  
Delaware River Port Authority

Albert J. Wedeking, 1956  
Indiana Toll Road Commission

C. Ellison Kaumeyer, 1955  
Niagara Falls Bridge Commission

Roy Clippinger, 1954  
White County Bridge Commission

Harry Taylor, 1953  
Triborough Bridge and Tunnel Authority

Charles M. McCamic, 1952  
Interstate Bridge Company

James E. Ricketts, 1951  
Golden Gate Bridge, Highway and Transportation District

Billings Wilson, 1950  
Port of New York Authority

Louis J. Groene, 1948-49  
Covington & Cincinnati Bridge Co.

S.P. Price, 1943  
Vicksburg Bridge Commission

J.K. Beretta, 1942  
Laredo Bridge

T.R. Hanff, 1941  
Ocean City Automobile Bridge

Ben E. Davis, 1940  
Tampa-Clearwater Bridge Co.

John W. Beretta, 1938-39  
Laredo Bridge

W. L. Ingerick, 1937  
Huntington & Ohio Bridge Company

Arthur A. Niessen, 1936  
Tacony-Palmyra Bridge Co.

A. Clifford Shinkle, 1934-35  
Covington & Cincinnati Bridge Co.

Dr. D.B. Steinman, 1933  
Robinson & Steinman, Construction Engineers

*also an honorary member

Michael C. Ascher
José Manuel Basañez
Paul Burnette
Oliver K. Compton, Jr.
James A. Crawford
Ronald Cunningham
Robert L. Davis
Antonio Diez de Rivera
John “Jack” Finn
Daniel W. Greenbaum
James Griffin
John J. Hassett
Frank A. Howe
Burt H. Marshall
Jean Millier
Kodo Ogata
Kenneth Philmus
D. Rafael del Pino y Moreno
Edward J. Regan, III
W. A. Rusch
Gordon Slaney
Mary E. Turkington
Norman H. Wuestefeld
Bruce Zimmerman

HONORARY MEMBERS
NEW HONORARY MEMBERS

Honorary membership is the highest honor that IBTTA can bestow on any individual for “outstanding contribution in the furtherance of the purpose and objectives of the association.” Recognized at the Annual Meeting in September, this year we were pleased to welcome three new Honorary Members:

Jack Finn has more than 35 years of experience in transportation and tolling. As senior vice president of HNTB, Finn leads the firm’s national toll services group, which currently serves as the general engineering consultant to 24 toll agencies in the U.S., more than any other firm. With a national breadth of tolling experience and resources, Finn directs HNTB’s comprehensive tolling services portfolio of more than 50 specialized services ranging from financial planning and analysis to operations and management from start-ups to emerging and mature programs.

Ken Philmus has more than 41 years of toll road and public transportation facility management and consulting experience. He spent 33 years working for the Port Authority of New York and New Jersey, most recently as the director of tunnels, bridges and bus terminals. There he managed a staff of 1,400, an operating budget of $250 million, and oversaw facilities that handled more than 1.5 million customers per day. After leaving the Port Authority in 2004, Ken served as national director of toll services for AECOM, where he developed consultative and engineering relationships with toll agencies and state departments of transportation. Ken now serves as senior vice president, Xerox transportation solutions, where he facilitates transportation revenue solutions with a primary focus on tolling and user fees.

Frank McCartney has more than 35 years of transportation industry experience. He is now the Senior Vice President of Toll Industry Markets at Parsons Brinckerhoff. Previously, he served as Executive Director of the Delaware River Joint Toll Bridge Commission, where he managed a $47 million annual operating budget and directed the Commission’s comprehensive $1.2 billion Capital Improvement Program. As IBTTA President in 2011, Frank chose the theme “Making the Difference,” with emphasis on the word “THE.” He believes that we must be the stewards of change. Toward that end, Frank led IBTTA’s strategic planning process and oversaw its implementation. In 2011, he testified on behalf of IBTTA before the Transportation and Infrastructure Committee of the U.S. House of Representatives. There he clearly articulated IBTTA’s commitment to user financed transportation and cemented IBTTA’s role as industry advocate.
FUNCTIONAL COMMITTEE CHAIRS

COMMUNICATIONS COMMITTEE
Lauren Hakos, Ohio Turnpike Commission

GOVERNMENT AFFAIRS COMMITTEE
Frank McCartney, Parsons Brinckerhoff, Inc.

INTEROPERABILITY COMMITTEE
Marty Stone, Martin Stone Consulting

MAINTENANCE COMMITTEE
Dan Castrigano, Greenman-Pedersen, Inc.

PUBLIC AND PRIVATE FINANCE COMMITTEE
Nick Grieshaber, Pennsylvania Turnpike Commission

TOLL OPERATIONS COMMITTEE
Jim Wilson, TransCore, Inc.
### 2013 Members and Sponsors*

#### Sustaining Members 2013

- 3M Traffic Safety Systems Division
- ACS Infrastructure Development Inc.
- Atkins N.A.
- Bank of America
- Merrill Lynch
- CDM Smith
- Cofiroute USA
- Computer Aid, Inc.
- Cubic Transportation Systems, Inc.
- Dewberry
- ETC Corporation
- Fluor Enterprises, Inc.
- Greenman-Pedersen, Inc.
- HMSHost Corporation
- HNTB Corporation
- InComm
- Jacobs Engineering Group
- Kapsch TrafficCom
- Linebarger Goggan Blair & Sampson, LLP
- Michael Baker, Jr., Inc.
- Morgan Stanley
- Municipal Services Bureau
- Parsons Brinckerhoff, Inc.
- Q-Free
- Raytheon HTMS
- Rummel, Klepper & Kahl, LLP
- Schneider Electric
- Stantec Consulting Services Inc.
- T.Y. Lin International
- TransCore, Inc.
- Transfield Services, North America
- Trinity Highway Products, LLC
- Xerox

#### New & Returning Members in 2013

- **Active Members**
  - East Nippon Expressway Company Limited
  - Kentucky Public Transportation Infrastructure Authority
  - North East Texas Regional Mobility Authority
  - Transurban

- **Associate Members**
  - BancPass, Inc.
  - BESTPASS, Inc.
  - Cambria Solutions
ciaO - Dirección de Operaciones, S.A. de C.V.
clearStrategy Consulting
- Dow Poly-Carb
- GeoToll, Inc.
- Help, Inc.
- JAFA Technologies, Inc.
- Kilan Solutions
- Martin Stone Consulting
- Milligan Partners, LLC
- Nossaman, LLP
- SICK, Inc.
- Tamer Partners Corporation
- Transportation Innovations, Inc.

* A complete directory of members is available at [www.IBTTA.org](http://www.IBTTA.org).
2013 IBTTA PLATINUM SPONSORS
2013 FINANCIALS

REVENUE
Operating Revenue .................................................................................................. $2,276,682
Meeting Revenue ..................................................................................................... $1,809,349
Total Revenue .......................................................................................................... $4,086,031

EXPENSES
Operating Expenses ................................................................................................ $3,012,231
Meeting Expenses ................................................................................................... $1,409,265
Total Expenses ........................................................................................................ $4,421,496
Change in Net Assets, Before Investment Income (Loss) ..................................... $(335,465)
Investment Income (Loss), Net.................................................................................. $264,353
Change in Net Assets................................................................................................. $(71,112)
Net Assets, Beginning of Year ................................................................................ $2,063,830
Net Assets, End of Year ........................................................................................... $1,992,718

SOURCE OF FUNDS
Meeting Revenue.................................................................................................................44%
Active Member Dues .......................................................................................................33%
Associate and Sustaining Member Dues ...........................................................................20%
Other Income .........................................................................................................................3%

USE OF FUNDS
Personnel and Benefits ...............................................................................................43%
Meeting Expenses ...........................................................................................................32%
Other (Programs, Advertising, Travel) ..............................................................................25%

All figures in U.S. dollars, consolidated to include IBTTA and IBTTA Foundation
ABOUT IBTTA

The International Bridge, Tunnel and Turnpike Association (IBTTA) is the worldwide association for the owners and operators of toll facilities and the businesses that serve them. Founded in 1932, IBTTA has members in more than 20 countries and on six continents. Through advocacy, thought leadership and education, members are implementing state-of-the-art, innovative user-based transportation financing solutions to address the critical infrastructure challenges of the 21st century.

For more information, visit www.IBTTA.org or follow us on Twitter @IBTTA or #TollRoads.
2013 IBTTA STAFF

Cheryle Arnold  Web Services & Conference Production Manager  
                carnold@ibtta.org

Kristin Bromberg  Marketing Manager  
                 kbromberg@ibtta.org

Bill Cramer  Communications Director  
            bcramer@ibtta.org

Kathleen Davis  Meetings Manager  
                kdavis@ibtta.org

Neil Gray  Government Affairs Director  
        neilgray@ibtta.org

Patrick Jones  Executive Director & CEO  
            pjones@ibtta.org

Wanda Klayman  Deputy Executive Director  
            wklayman@ibtta.org

Terri Lankford  Membership & Business Development Manager  
            tlankford@ibtta.org

Jackie McWilliams  Executive Assistant  
           jmcwilliams@ibtta.org

Harry Smith  Office Manager/Meeting Registrar  
        hsmith@ibtta.org