



Toll Interoperability

Benefits, Models, Solutions

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Agenda

- Global State of Interoperability
- Sanef innovations in Interoperability
- Trending towards the Hub model
- ATI
- E-ZPass with RITBA and NFBC
- Other Solutions: IMSP
- PMH1 – GEB Interoperability
- Comparison of IOP Hub Solutions





Global State of Interoperability

- As we all know, more and more agencies are moving to AET model.
- ETC Interoperability is a key factor in advancement of the tolling industry. It's also one of the most challenging.
- Today, the interoperability landscape mostly consists in a patchwork of either non-interoperable toll systems or incompatible local interoperability networks. But this situation is rapidly changing.
- Sanef is advancing interoperability with Hub-based and real-time processing solutions...



Sanef Innovations in Interop

- Sanef has recently implemented interoperability models that include:

- ATI (USA);
- E-ZPass (USA);
- IMSP (Europe – Ireland);
- PMH1-GEB (Treo);
- RNUT (Chile)

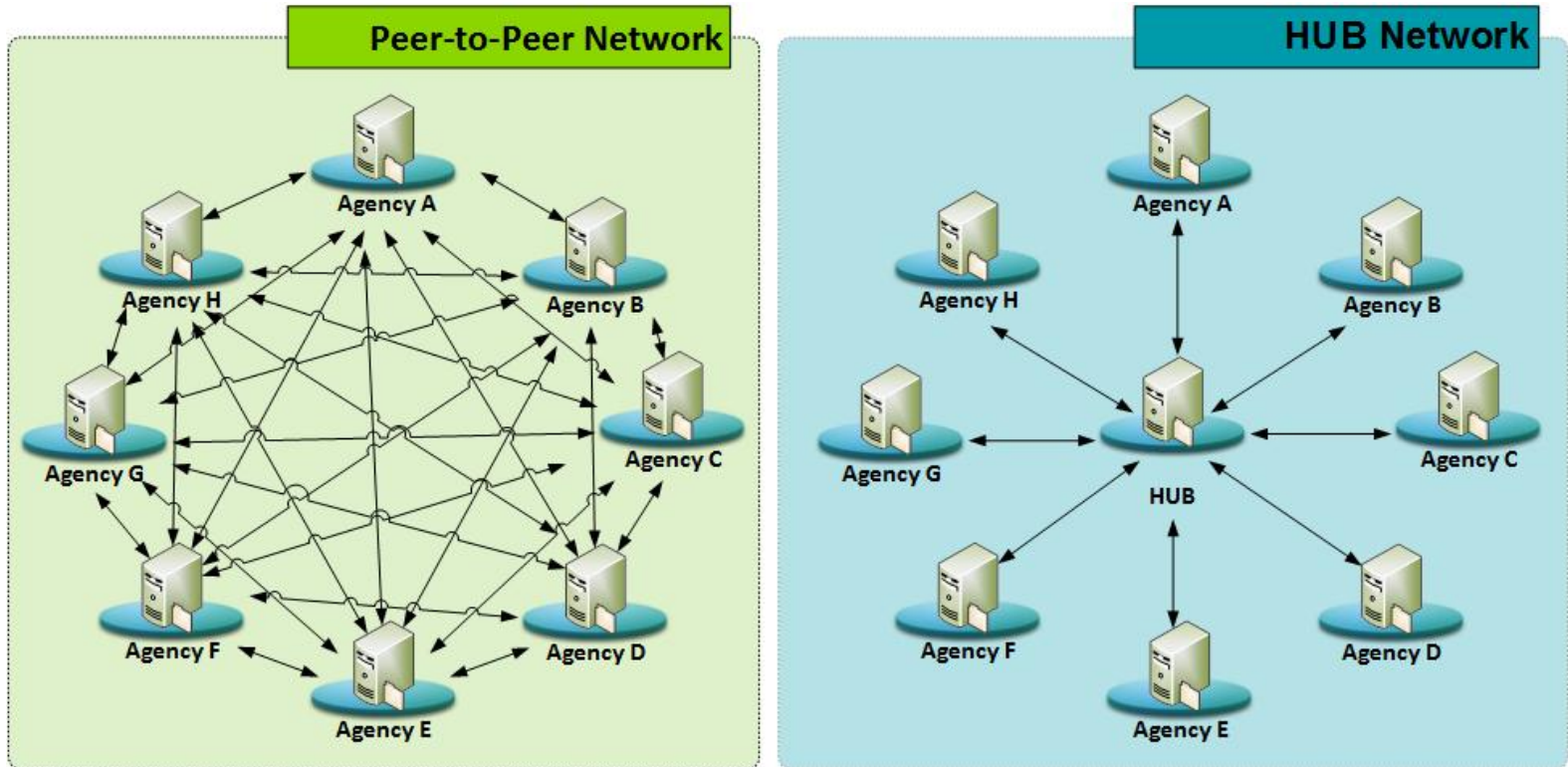


- Sanef, in Europe, operates EETS model services such as:

- Bip & Go (Tag Issuer only)
- Eurotoll (First Toll Service Provider)



Trend Towards Hub Model

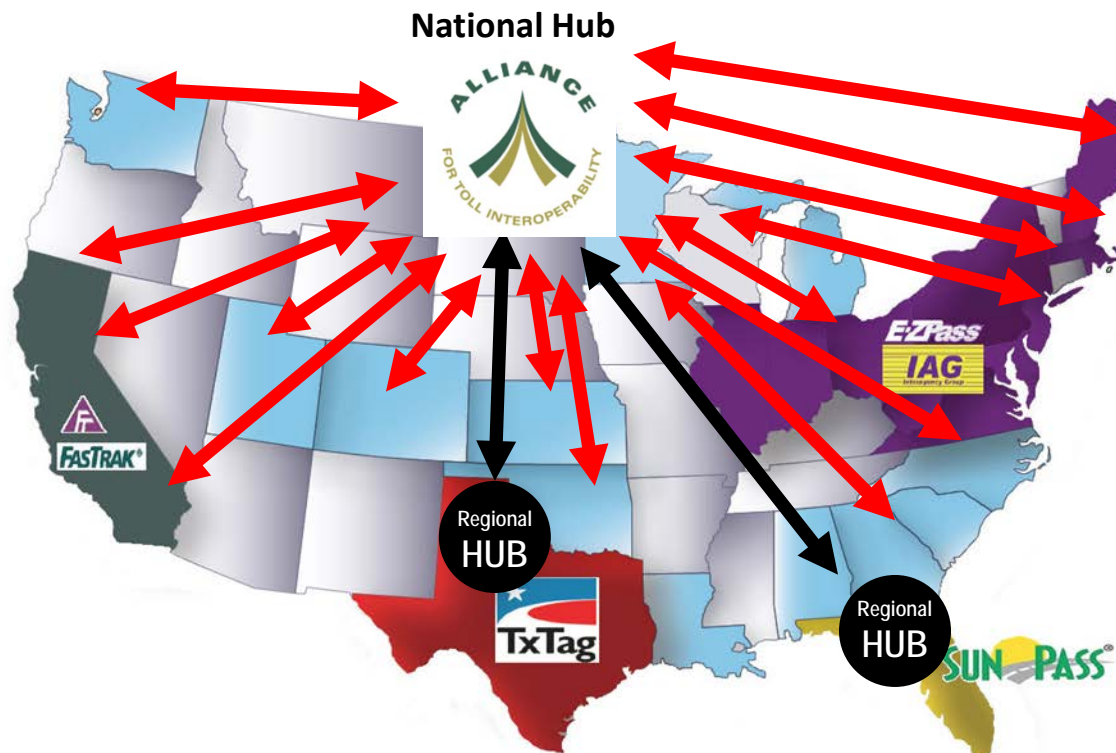


- E-ZPass has been the de-facto standard for the peer-to-peer model
- A clear trend is towards Hub-based solutions.
- Sanef implemented national and regional hubs for:
 - Alliance for Toll Interoperability (ATI) Hub
 - Vancouver Region (Port Mann Bridge and Golden Ears Bridge)
 - Ireland with IMSP National Hub using the European Electronic Toll Service (EETS) standard



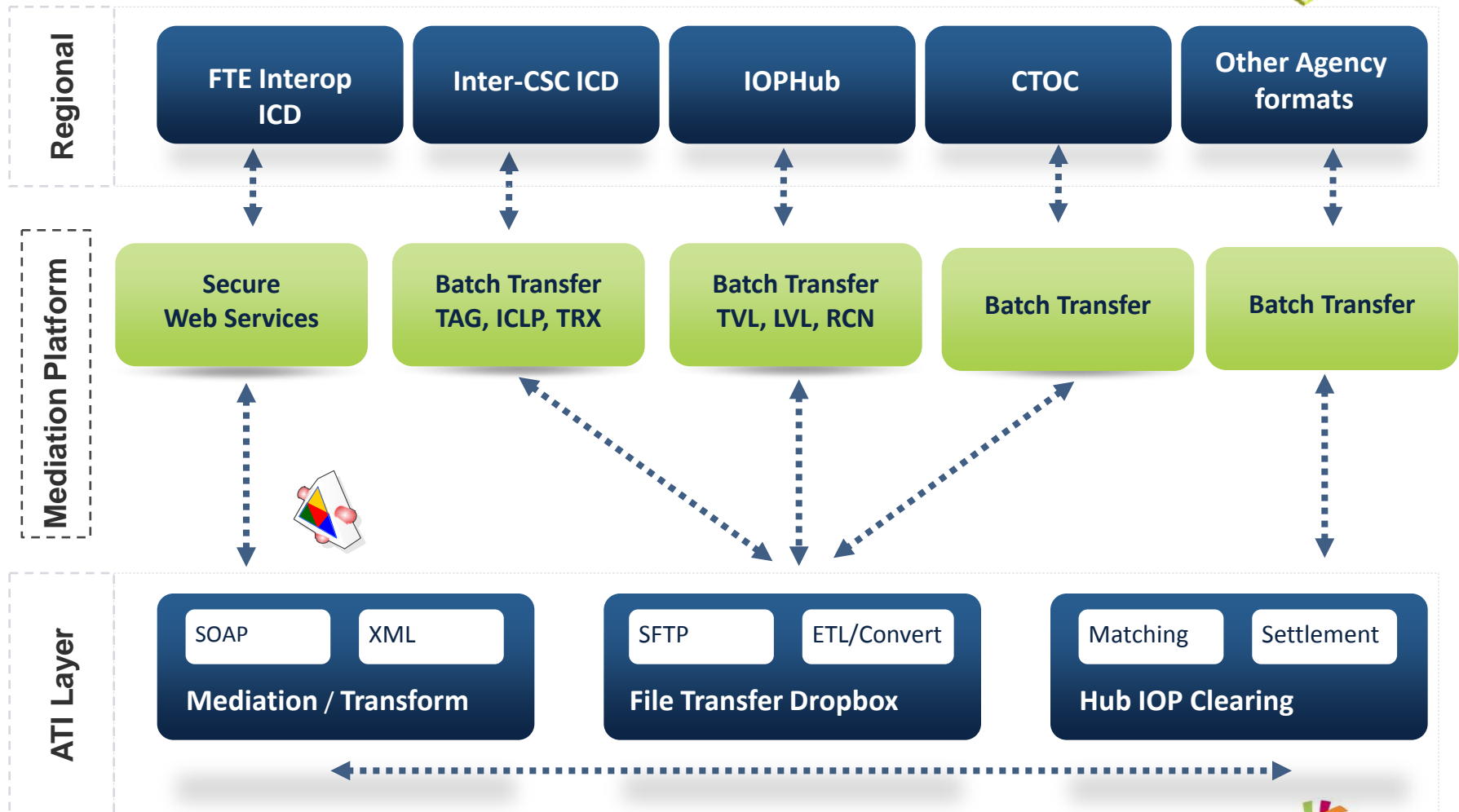
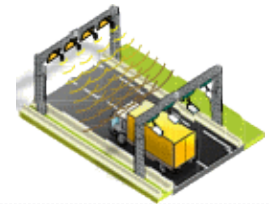


Alliance for Toll Interoperability (ATI)- Secure Interagency Flow (SIF)

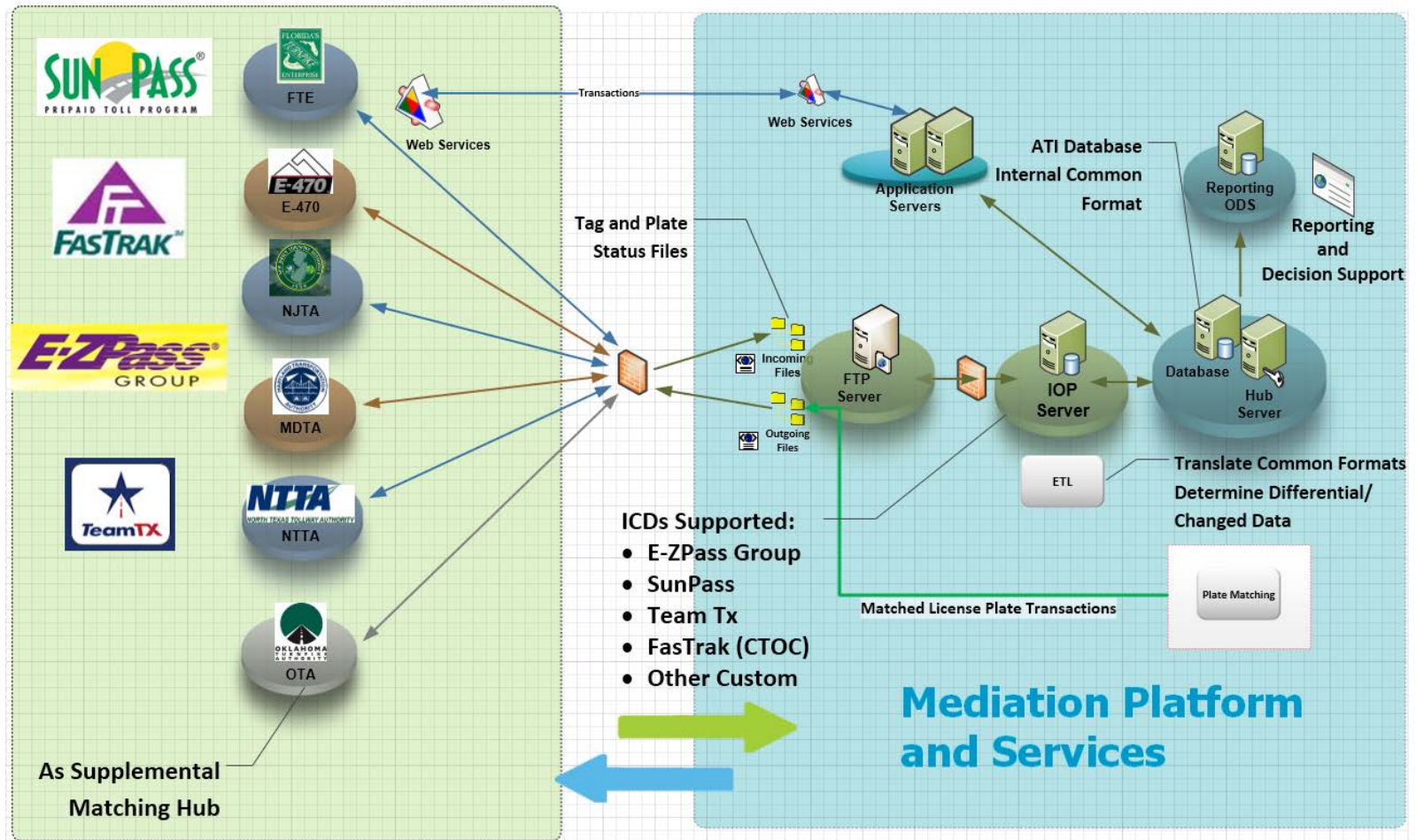


- *About Secure Interagency Flow*
- ATI allows members to exchange and settle out-of-state video/plate transactions with valid pre-paid ETC accounts (also known as i-Toll transactions in the E-ZPass interface)

ATI Support for Regional ICDs



ATI Hub Interface Overview



ATI Hub Benefits

Why Join ATI:

➤ **Recover lost revenue from Out-of-State Transactions**

- In the ATI pilot, with just 6 agencies over a three-month period:
 - Over \$1.2 million in tolls recovered
 - More than 625,000 matches

- Contact ATI for information about cost benefits. They have financial model worksheets for conducting cost/benefit analysis. ATI can also provide sample files for an agency to conduct its' own analysis





E-ZPass Interoperability

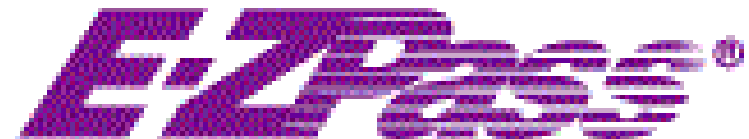
- E-ZPass is a good model moving forward towards national interoperability.
- It has evolved as the “**De facto standard**”
 - The interface is open to multiple Customer Service Centers (CSCs)
 - Kapsch opened IAG TDM Protocol
 - IOP Specs are published on E-ZPass
- Sanef has provided our own FastToll Toll ERP™ Back Office Software to the Rhode Island Turnpike and Bridge Authority (RITBA).
- RITBA is a good example of where the E-ZPass supports an open business model where any agency or Toll System integrator can participate.





E-ZPass Affiliate Membership

- A breakthrough towards national interoperability is the new E-ZPass Affiliate Membership program.
- It has been a long road towards making it economically feasible for smaller agencies to accept E-ZPass at their facilities. The Affiliate program makes it possible.
- The demand for E-ZPass is evident in the signage shown here:
- Sanef is providing our FastToll Interop™ for E-ZPass Interface software to the Niagara Falls Bridge Commission, which will be starting to accept E-ZPass this summer.





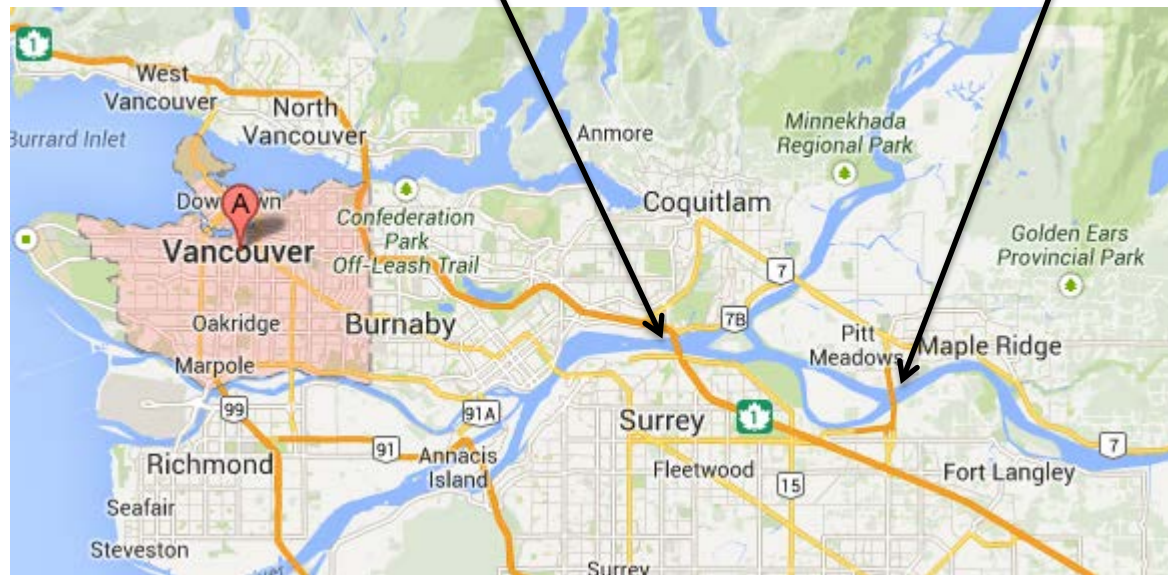
Other Interoperability Models

PortMann (PMH1) – Golden Ears Bridge (GEB) Interoperability, (Vancouver, British Columbia)



Port Mann Bridge (MLFF)

Golden Ears Bridge (MLFF)



IOP Requirements for PMH1

Technical Interoperability with Multi-Protocol Readers that support 3 protocols:

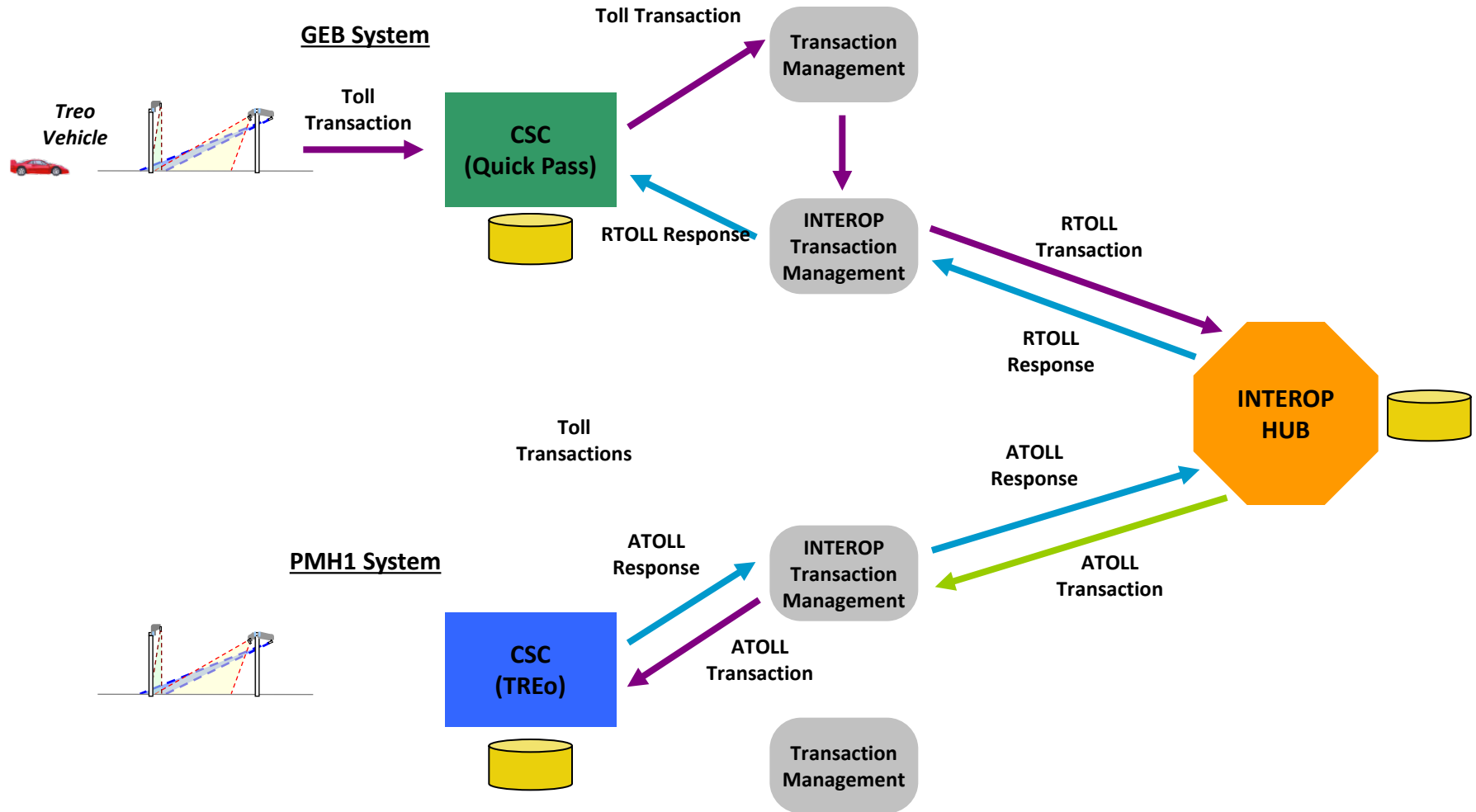
- 6C, Title 21 and ASTMV6
- Loops & lasers for classification
- Video tolling
- Pre and post payments



On the software side

- Implemented regional real-time clearing Hub-based solution
- No need to exchange tag and plate status files

Interoperability Transaction Flow (GEB-PMH1)





Interoperability Management Service Provider (IMSP)- Ireland

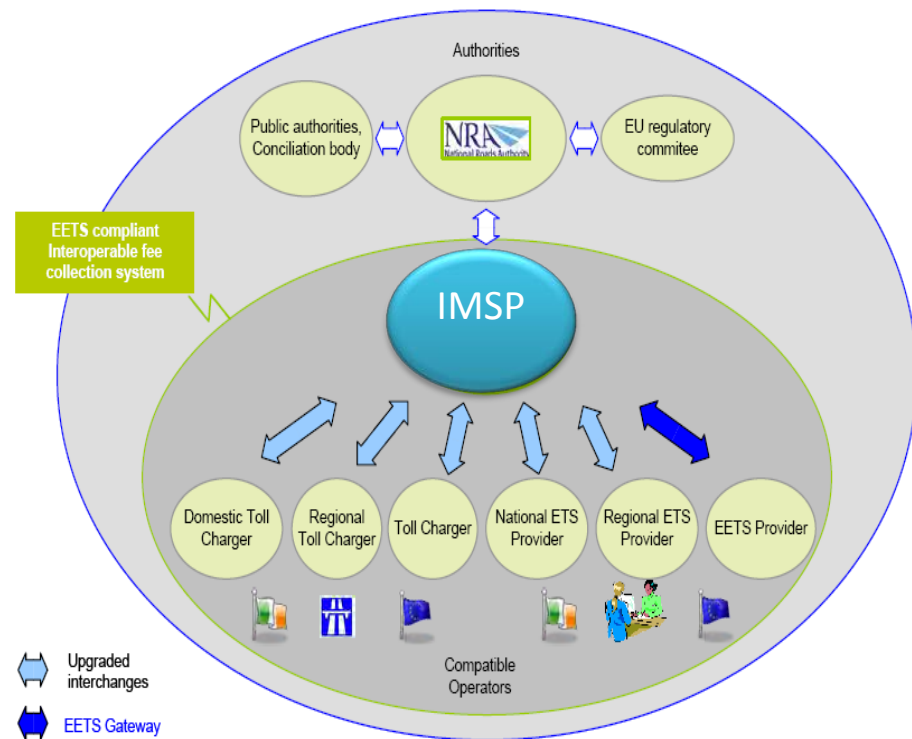
An EETS initiative: IMSP

Interoperability Management Service Provider (IMSP) replacing the current Information Exchange Agent (IEA), the interoperability Hub of Ireland

Project Facts

- ❖ A centralized clearing Hub
- ❖ A neutral third party
- ❖ **15 agencies**
- ❖ Financial consolidation
- ❖ 1.9M cars / 345k trucks
- ❖ 3M to 6M transactions / month
- ❖ List management
- ❖ Live since July 2013

One account, one invoice, one platform and supports different business models such as Tag Issuers and Toll Service Providers (back office solution only)



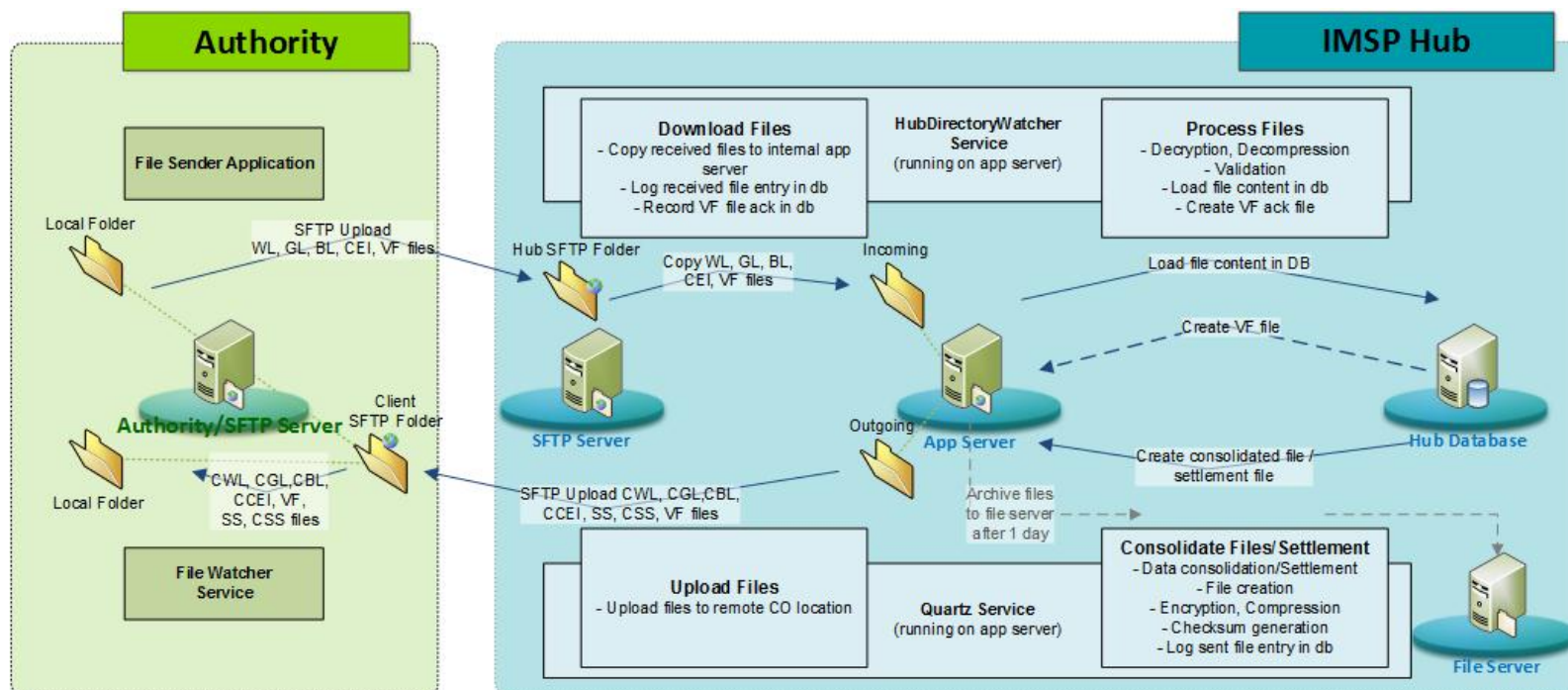


IMSP Hub: Benefits

- Increase the value of ETC
- *One account, one invoice, one platform principle*
- First EETS standards based hub
- Any Toll Charger will be able to join in to exchange transactions and data and offer interoperability to their customer to use their DSRC Tag on Irish toll roads.
- Cloud based solution
- Increase user acceptance of ETC

Irish Toll Road Users
1,9 Million cars
345 000 trucks
13 operators

EETS Toll Road Users
251 Million cars
4,4 Million trucks
300 operators



- What's innovative in the IMSP Hub is:
 - Hub-based settlement
 - More Frequent distribution of Tag Validation Lists (2x per day)
 - Full Dispute Workflow Management
 - Based on European and ISO standards (EETS)



Comparison & Conclusion: Sanef IOP Solutions

Project	ATI (USA)	PMH1-GEB (Vancouver, CA)	IMSP (Ireland)	E-ZPass (USA)
Sanef ITS Involvement	Hub Design & Supply	Hub Design & Supply GEB & PMH1 Clients	Hub Design & Supply eflow Client	RITBA and NFBC Clients
Statistics				
Number of Agencies	15	2	13	27
Daily Transactions on Interoperable Network	est. 200,000	est. 20,000	110,000	6.8 million
Number of Interoperable Vehicles	est. 20 million	1,000,000	483,000	34million
Architecture				
Interoperability Model	Hub	Hub	Hub	Peer-to-Peer
Data Exchange	Files (FTP) Web Services	Web Services (both at hub and agencies)	Files (Web Services)	Files (FTP)
Transaction Exchange				
Tag/Plate Interoperability	Plate	Tag and/or Plate	Tag and/or Plate	Tag and/or Plate
Transaction Matching Made By	Hub	Agencies	Agencies	Agencies

- Clear trend towards Hub model to support scalability requirements for national interoperability.
- Use of real time interface or frequent file exchange is needed.



Thank you for your
participation

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