



The European General Data Protection Regulation (GDPR) and its Consequences for the International Tolling Industry

Bridging the Data Protection Divide

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- The approach within the EU has been to implement a single comprehensive general data protection regulation (GDPR) that encompass all sectors
- The EU GDPR stipulates how organisations must comply with data privacy principles of Accountability*, Capture / Processing, Purpose, Compatibility, Security, Accuracy, Relevance, Retention and Subject Access Rights*
- These Principles are not new but have been significantly strengthened by the GDPR
 - Particularly with regards to Accountability and Subject Access Rights
- Most organisations went through the grief cycle process

Kübler-Ross Grief Cycle



denial



anger



bargaining



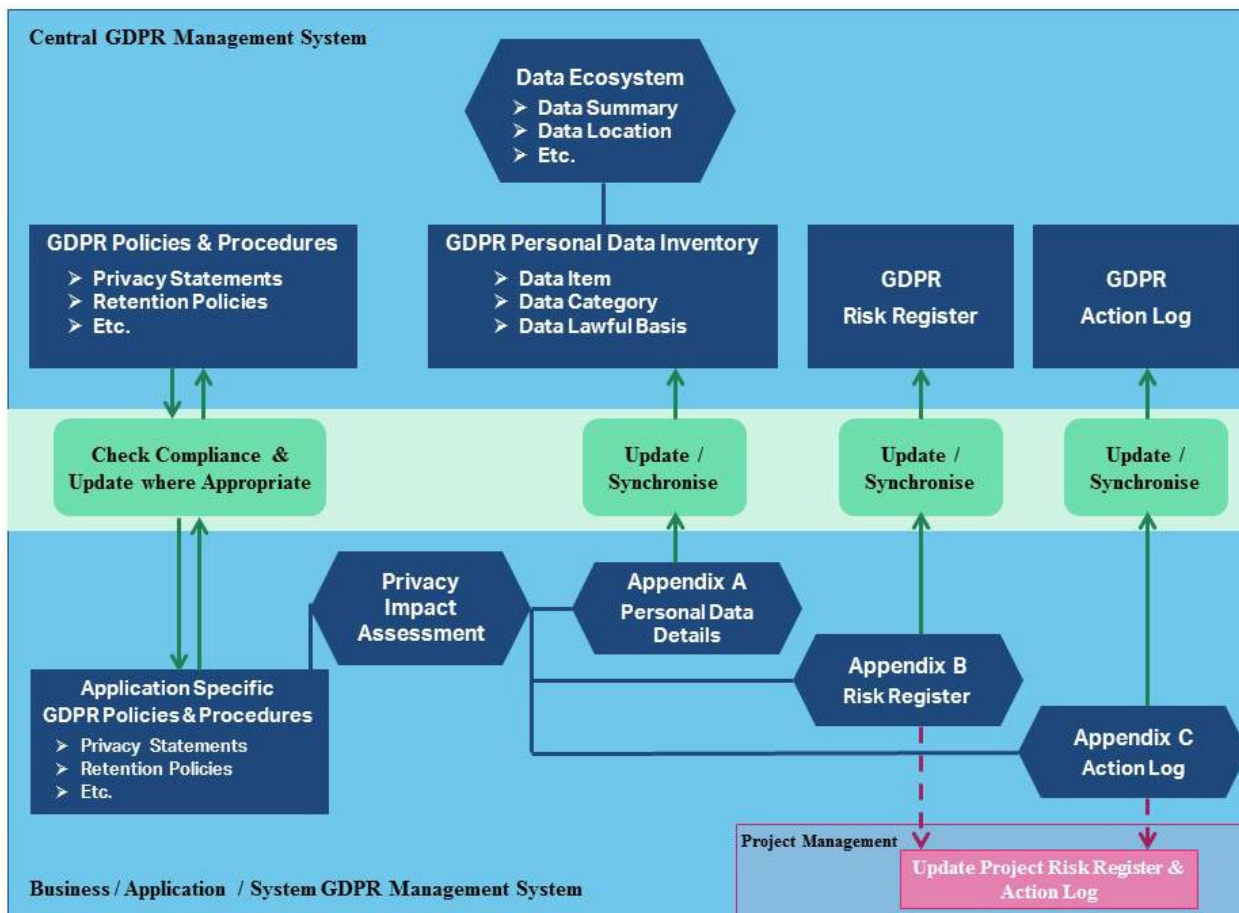
depression



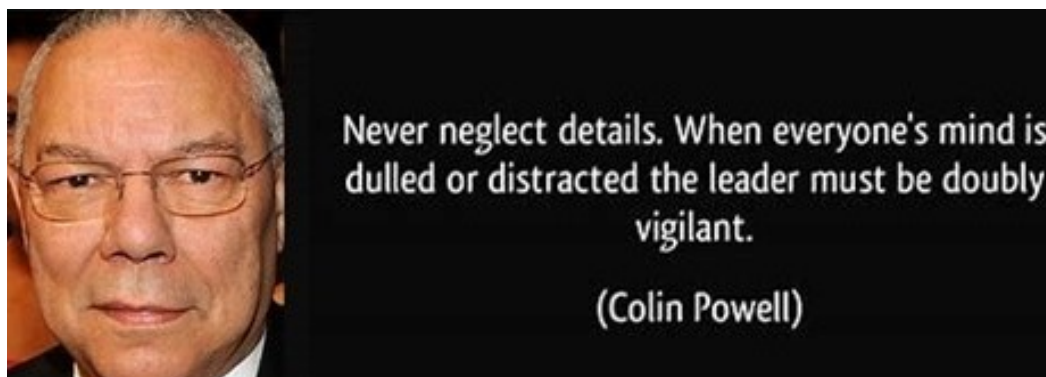
acceptance

- Acceptors who implemented the right processes have identified significant benefits

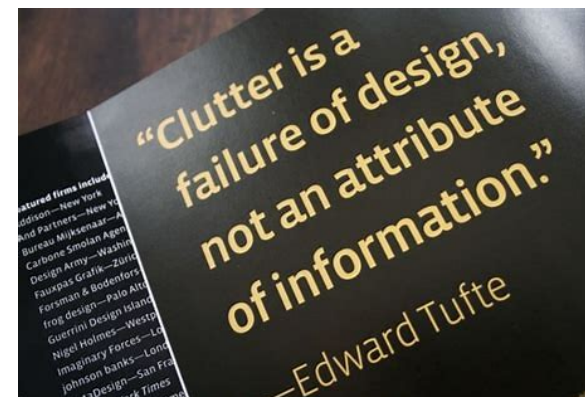
- Complying with GDPR required a forensic review of existing operations across all business units.
- A good example is the process implemented by the Irish National Transport Authority



- GDPR does not hinder operational processes nor does it prevent implementation of policy objectives
- The adage “Fail to prepare, Prepare to fail” applies
- Proportionality is important (but not to be used as an excuse)
- Collective responsibility across all levels of an organisation
- Biggest overhead is implementing data retention policies
- Attention to detail matters. Breaches have occurred due to:
 - Leaving papers behind (in office and/or public places)
 - Sending unencrypted email attachments to the wrong person



- Preparation incurred overhead but yielded many benefits
- **Compliance benefits**
 - Avoids monetary impact of data protection breaches
 - Avoids reputation impacts (loss of customer trust, impact on share price)
 - Minimises risk of business continuity impacts
- **Consequential benefits**
 - Opportunity to declutter
 - (legacy data, old ideas, bad habits)
 - Opportunity to streamline systems & operations
- **Future-proofing benefits**
 - Strong foundation for compliance with additional upcoming regulations
 - ePrivacy Directive, two-factor authentication / anti-money laundering legislation
 - Strong foundation for operational impact of digitalisation
 - Enriched understanding of your data



- The approach within the EU has been to implement a single comprehensive general data protection regulation (GDPR) that encompass all sectors.
- US approach has been to implement sector specific data protection legislation that work together with state-level legislation to safeguard citizens' data
 - Drivers Privacy Protection Act (DPPA)
 - California Consumer Privacy Act (CCPA)
- Strong focus on Security
 - But PCI-DSS and/or ISO 27001 compliance does not cover all data privacy principles

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**"I'm applying for the Information Security position.
Here is a copy of my resumé, encoded, encrypted and shredded."**

- Providing customers with choices in how much PII is divulged is proven as helping to build trust and increase public acceptance and compliance levels
 - However, providing choices can impact operational efficiency
 - So there is a need to strike a balance

- Oregon's OReGO Road User Charge system

- Choice of different technologies
- Choice of a public or private sector-provided account
- Choice of assessment technology (mileage-only or GPS tracking)
- Optional access to value added services such as insurance, gamification, vehicle diagnostics etc.



- The London congestion charge scheme

- utilizes ANPR technology and provides no choices to customers
- No change made despite identifying more cost-efficient technologies
- Proliferation of CCTV and ANPR in the UK means drivers are used to the technology and trust TfL to safeguard their PII



- Gaining customer trust is dependent on a balanced combination of the newness of the scheme, familiarity with technology, faith in public and/or private sector and the service levels provided
- Rapid pace of digitalisation is leading to a lot of “newness” therefore Data Privacy matters more than ever

- Our sector has shifted from being infrastructure-centric to a focus on user-centric service provision
- Increased digitalisation is leading to the need to process ever-increasing volumes of personal data
- EU plans additional data privacy regulations whilst US States are likely to follow California's lead so preparing for compliance with increased personal data regulations is a necessity
- Proper preparation is a foundation for compliance, improved operations. Improved service provision and future-proofing for increased digitalisation
- Time to activate the Act Now button





Only when the tide goes out do you discover
who's been swimming naked.

(Warren Buffett)

**Are you sure everyone working in your
organisation is wearing their bathing costume?**