# **Workforce Retention**







Merryl Mandus IBTTA Board of Directors Spring Meeting May 14, 2022

#### The Problem

- Always been hard for the government to hire/retain workers
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- Pandemic has made it more difficult
  - Reduced workforce (not sure where they went)
  - Inflation
  - Telework- no need to uproot to find a new job
  - Not enough in person interaction
  - Work/life balance brought to the surface
- Other factors
  - Engineering school not graduating as many civil engineers
  - Government used to provide benefits and pension to counter lower salary
  - Small industry-competition with consulting firms
  - People aren't necessarily quitting because they're dissatisfied with their current jobs, they're quitting to get another job



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#### Ways to Attract Staff

- Create/participate in intern programs
- Create relationships at colleges/mentor/guest speaker
- Look in different fields to staff
  - Law school for Procurement
  - Inside your organization
    - ✓ Project Manager-Deputy Engineer
  - Look at different industry organizations
    - ✓ ITS
    - ✓ ITE









#### Ways to Attract Staff

- Are minimum qualifications unnecessarily limiting?
- Be willing to train more than before
  - Hire trainers
    - ✓ Procurement
    - ✓ IT
- Sell the Job
  - No better experience than with government
    - ✓ private sector tends to specialize
    - Experience and responsibility comes very quick
    - ✓ Patents/Award Shelves



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### Drivers of Employee Satisfaction

What makes employees happy?



- Workplace flexibility
- Employee benefits
- Career development

- Good manager-employee relationship
- Personalized employee experience
- Salary/Benefits











#### Forget Old School

- Work/Life Balance
  - Encourage growth
- Feed back
- 2-3 years tenure







## **Questions for Discussion**

- Is the experience different outside of the US?
- What have agencies done that move the needle?
- Is the private sector having an easier time?
- Any lessons learned to share?
- What can IBTTA do for its members?



