



TOLLING. MOVING SMARTER.

**Instructions for Calculating 2020 Active Member Dues**

**Please complete the calculation below and return it with your dues payment by January 1, 2020.** You will need to state and use your **total toll revenue** from your last complete fiscal year (year ended prior to January 1, 2020) as the basis of your calculation.

**Fiscal year ended:** \_\_\_\_/\_\_\_\_/\_\_\_\_ (mm/dd/yyyy)

- STEP 1: **Enter Total Toll Revenue** \$ \_\_\_\_\_
- STEP 2: Enter Excess toll revenue from **Column D** \$ \_\_\_\_\_
- STEP 3: Multiply by appropriate rate in **Column C** **X** \_\_\_\_\_  
 Calculate Sub-Total \$ \_\_\_\_\_
- STEP 4: Add Base Dues from **Column B** +\$ \_\_\_\_\_
- STEP 5: Calculate Total Dues \$ \_\_\_\_\_ (Round off cents)  
 (Maximum Dues: \$55,000)

<b>Inside North America</b>					
<b>(A)</b>			<b>(B)</b>	<b>(C)</b>	<b>(D)</b>
Agency Toll Revenues (in US \$\$)			<b>Base Dues</b>	<b>Factor</b>	<b>Toll Revenue in Excess of</b>
\$0	-	\$25 million	\$ 2,440	0.00075440	\$0 (you will enter your total toll revenue)
\$25 million	-	\$50 million	\$ 21,300	0.00026800	\$25 million
\$50 million	-	\$75 million	\$ 28,000	0.00011600	\$50 million
\$75 million	-	\$100 million	\$ 30,900	0.00008000	\$75 million
\$100 million	-	\$125 million	\$ 32,900	0.00007600	\$100 million
\$125 million	-	\$300 million	\$ 34,800	0.00005143	\$125 million
\$300 million	-	\$700 million	\$ 43,800	0.00000600	\$300 million
\$700 million	-	\$1500 million	\$ 46,200	0.00000700	\$700 million
\$1500 million	-	\$2000 million	\$ 51,800	0.00000640	\$1500 million
Over \$2000 Million (Maximum Dues Amount)			\$ 55,000		

<b>Outside North America</b>					
<b>(A)</b>			<b>(B)</b>	<b>(C)</b>	<b>(D)</b>
Agency Toll Revenues (in US\$\$)			<b>Base Dues</b>	<b>Factor</b>	<b>Toll Revenue in Excess of</b>
\$0	-	\$25 million	\$ 2,440	0.00032840	\$0 (you will enter your total toll revenue)
\$25 million	-	\$50 million	\$ 10,650	0.00013400	\$25 million
\$50 million	-	\$75 million	\$ 14,000	0.00005800	\$50 million
\$75 million	-	\$100 million	\$ 15,450	0.00004000	\$75 million
\$100 million	-	\$125 million	\$ 16,450	0.00003800	\$100 million
\$125 million	-	\$300 million	\$ 17,400	0.00001657	\$125 million
Over \$300 Million (Maximum Dues Amount)			\$ 20,300		

To determine correct dues amount, IBTTA has developed a simple "one step" dues calculation tool that will do all of the math for you at <https://www.ibtta.org/member-dues-calculation>. Enter agency's total toll revenue from its last complete fiscal year (year ended prior to January 1, 2018). Results are provided for agencies both within North America and outside North America.

**Group Membership**

For associations of agencies, companies, or other entities outside North America, the Group Membership rate is **\$29,000**.

## Associate Members

For organizations with a commercial interest in the toll industry, the 2020 annual dues levels are based on the company's revenue:

- Member company is a DBE/MBE/WBE/SBE with revenue of less than \$1,000,000 = \$995\*
- Member company's revenue is less than \$1 million = \$2,900
- Member company's revenue is \$1 million to \$5 million = \$9,920

## Sustaining Members

Member company's revenue is greater than \$5 million = \$19,800

*(This level of membership constitutes an associate as a **Sustaining Member**. Sustaining members receive additional recognition for their vital contributions to IBTTA.)*

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### **\*Information for an organization that qualifies as a Business Entity that is certified as Disadvantaged or Woman-owned or Minority or Small Business Entity:**

For this Associate membership type, the company must submit either a state/federal certificate or a letter from a transportation system which states that the organization has been awarded a contract based on its status. The member must have annual gross toll-related sales of less than \$1,000,000.