



901 East Byrd Street, Suite 1120, Richmond, Virginia 23219
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The Richmond Metropolitan Transportation Authority (RMTA) is interested in learning more about systems and services for processing, managing, and collecting tolls from image-based transactions. We want to meet with vendors for a two-hour meeting to discuss potential solutions and capabilities.

The deadline to schedule a meeting is March 14, 2024. Sessions will be held in-person or virtually, with a preference for in-person. RMTA's Executive Committee will attend the meetings. Vendors are welcome to bring marketing materials and product demos to showcase solutions.

Information gathered in these meetings may be used in an upcoming procurement planned for release in the second quarter of 2024, with contract closure expected by the end of 2024.

The anticipated procurement method is an RFP with the scope to be determined based on knowledge obtained from vendor and peer meetings.

RMTA is currently in the design phase of a system-wide All Electronic Tolling (AET) deployment. AtkinsRéalis is the project manager, and A-to-Be is the system provider. The Powhite Parkway facility is scheduled to go live by December 2025, with the other two facilities, Boulevard Bridge and the Downtown Expressway, to follow, with a completion date of December 2027.

Virginia Department of Transportation (VDOT) currently processes the Authority image-based transactions as violations. Please review Virginia's statutes.

We wish to learn industry best practices and see vendor solutions as part of this review process.

I have attached the following:

- List of questions for discussion
- VDOT Pay-By-Plate Processing Document

We are also engaging peer agencies to learn best practices and policies for achieving revenue assurance.

As we transition from traditional toll collection and Open Road Tolling (ORT) to AET, RMTA is reviewing business rules that will include Pay-By-Plate and online Missed Toll Payments as a payment option for image-based transactions. We are anticipating including draft business rules in the procurement documents.

To schedule a meeting, contact Ms. Paula Watson at (804) 523-3308 or paula.watson@rmtaonline.org by March 14, 2024. We have availability starting the week of April 8th through April 15th.

Our office is located at 901 East Byrd Street, Suite 1120, Richmond, VA 23219.

We look forward to learning more about your products and capabilities related to image-based tolling solutions.

Sincerely,

A handwritten signature in black ink, appearing to read "Paula Watson". The signature is fluid and cursive, with a large initial "P" and "W".

Paula Watson

Procurement Officer

Richmond Metropolitan Transportation Authority